

New York State Office for New Americans

REQUEST FOR APPLICATIONS

RFA #22-ONA-35

NY State Office for New Americans Professional Pathways for High-Skilled Immigrants

Important Dates:

RFA Release Date: **September 21, 2022**

Questions Due: **October 7, 2022**

RFA Updates Posted: **October 19, 2022**

Application Due Date: **November 4, 2022**

General Program Information/Inquiry	Proposal Submission
New York State Office for New Americans 123 William Street, 20 th Floor New York, NY 10038 E-mail: NewAmericans@dos.ny.gov	Procurement Unit New York State Department of State Bureau of Fiscal Management One Commerce Plaza 99 Washington Avenue, Suite 1110 Albany, NY 12231-0001 E-mail: dos.sm.procurement@dos.ny.gov

I. INTRODUCTION

The New York State Office for New Americans (ONA) Professional Pathways for High-Skilled Immigrants (“Professional Pathways”) program was launched in 2021 to respond to the COVID-19 pandemic by assisting New York’s low-income immigrant population to fully utilize their potential. Professional Pathways allows those who received a higher education abroad to pursue employment in New York State that matches their education and experience.

The Professional Pathways program helps to build New York State’s economy by supporting the state’s ongoing commitment to immigrant empowerment and workforce development. Professional Pathways enables high-skilled immigrants to overcome barriers to professional development through the screening, training and/or re-credentialing of candidates and the identification of job placement opportunities in each region of the state.

This Request for Applications (RFA) builds on the successes of the first year of the Professional Pathways program by funding one not-for-profit organization to serve as the Professional Pathways Lead Agency, providing program direction and technical assistance as well as eleven not-for-profit organizations to serve as ONA Job Coach agencies in each region of the state.

While there is not one agreed-upon definition of “high-skilled immigrant,” this RFA defines it as an individual whose university or post-secondary training was conducted outside the United States and whose credentials and employability in their field of training is not recognized by an employer, or national or state policies.

The Professional Pathways program will be specifically tailored for fields in each region of New York State that currently need high-skilled workers. These fields will include, but are not limited to, architecture, engineering, IT, education, social work, economics, business management, and journalism. Given that foreign trained physicians are subject to extensive re-training requirements that are outside the intended scope of this RFA, this field is excluded.

Region-specific industries will be identified using NYS Department of Labor employment projections and data that indicates the “jobs in demand” for each region of NYS. Program partners will also coordinate with employers and workforce development boards in their region of coverage to ensure that they are tapping into existing workforce development initiatives that are working to fill employment gaps, especially given the change in employment skills and needs as a result of the COVID-19 pandemic.

II. FUNDING AND PROJECT PERIOD

The New York State Department of State (DOS) ONA through this RFA, is making available approximately \$2,000,000 annually in state funding to fund this program.

Under Part A, DOS will award a grant of up to \$570,000 annually to one community-based not-for-profit organization to serve as the Professional Pathways Lead Agency providing workforce development technical assistance and coordination under this RFA. Under Part B, DOS will award up to eleven grants

in the amount of up to \$130,000 annually to community-based not-for-profit organizations in each region (“service region”) of New York State to hire and retain a network of ONA Job Coaches.

If an agency wishes to apply for more than one region, a separate application must be submitted for each region. See Section V for a breakdown of regions under this RFA. Additionally, applicants may apply for both Part A and Part B of this RFA. Applicants may apply for any service region listed in Section V regardless of their organization’s office location; however applicants must demonstrate they are able to assist clients in the region for which they are applying.

Each contract will have the option of two additional one-year renewals at the same funding level as Year One. Funding in subsequent years is contingent upon funds being appropriated in the State budget and the organization’s ability to meet the program requirements as stipulated in this RFA. Matching funds are not required for this grant and no preference will be given to organizations that provide matching funds under this grant.

III. APPLICANT ELIGIBILITY

Minimum Requirements

1. Applicant must be a not-for-profit organization located within New York State. Not-for-profit organization shall mean any not-for-profit corporation exempt from taxation under Section 501(c)(3) of the Internal Revenue Code.
2. Applicant must be pre-qualified within the Grants Gateway as of the application due date listed on the cover of this RFA.
3. All applicants intending to subcontract work under this grant must complete and execute a letter of intent with each eligible subcontractor that specifies all services each partner agrees to provide. Letters of intent must be submitted with the application as **Attachment 6: Letters of Intent** to substantially demonstrate capacity.

Subcontracting

For applicants engaging subcontractors to work under this grant, the lead applicant must provide the majority of direct programming, or more than 50 percent.

All applicants intending to subcontract work under this grant must complete and execute a letter of intent with each subcontractor that specifies all services each partner agrees to provide. Letters of intent must be submitted with the application to substantially demonstrate capacity. The letters of intent must be submitted with the application as **Attachment 6: Letters of Intent**.

If using a subcontractor, the applicant is responsible for the performance of any services provided by the partners, consultants, or other organizations engaged and must coordinate how each plans to participate. In addition, the subcontractor is prohibited from subcontracting with other recipients to deliver any service under this award.

Subcontractor Eligibility Requirements:

Subcontractors must be a not-for-profit organization located within New York State. Not-for-profit organization shall mean any not-for-profit corporation exempt from taxation under Section 501(c)(3) of the internal revenue code.

IV. APPLICATION PROCEDURES

The Request for Application is available online at <https://dos.ny.gov/funding-bid-opportunities>.

a. RFA Questions and Updates

All questions regarding this competitive grant program must be submitted in writing and received on or before the *Questions Due* date stated on the cover of this RFA. Questions should be sent via email addressed to NewAmericans@dos.ny.gov. When corresponding by e-mail, clearly indicate the subject line as:

ONA Professional Pathways for High-Skilled Immigrants RFA #22-ONA-35

Where applicable, please refer to the RFA page number and section. No responses will be provided to inquiries made by telephone or social media.

Questions and answers will be posted on the RFA *Updates Posted* date as stated on the cover of this RFA at the following URL address: <https://dos.ny.gov/funding-bid-opportunities>.

b. Application Submission

Applications must be received by the Application Due date listed on the cover of this RFA. All applications must be complete to be considered for review; incomplete applications may be disqualified. Late applications will neither be accepted nor reviewed. Applications may be submitted either electronically or mailed/hand delivered hard copy. Applications that are submitted electronically do not require submission of a hard copy by mail/hand delivery.

Electronic Applications

Applications may be submitted electronically. Electronic application forms should be signed and submitted in one pdf document to the DOS Procurement mailbox at dos.sm.procurement@dos.ny.gov. Applications should be sent to the DOS Procurement mailbox only. Please do not include any additional DOS staff when submitting the application. DOS strongly recommends submitting electronic applications no later than two days before the due date in case there are technical difficulties with the submittal. DOS is not responsible for applications that are not received due to technical issues. DOS will confirm receipt of applications, but the Applicant is responsible for ensuring that their application was received. Applicant acknowledges and agrees that it waives any and all objections to the admissibility into evidence at any court proceeding or to the use at any examination before trial of an electronic reproduction of their application regardless of whether the original of said application is in existence. Electronic applications must be received by 11:59 pm on the due date listed on the cover of this RFA.

Mailed or Hand Delivered Applications

Applications may also be mailed or delivered by hand. One complete original application and three exact copies of each application must be submitted (for a total of four copies) to the address listed on the cover of this RFA. Applicants mailing their bid must allow sufficient mail delivery time to ensure receipt of their bid at the specified location no later than the specified date and time. Delays in United States mail deliveries or any other means of transmittal, including couriers or agents of the bidding entity shall not excuse late bid submissions. DOS cannot be responsible for the actions of your chosen carrier. Hard copy applications submitted by mail or hand delivery must be received by 4:00 pm on the due date listed on the cover of this RFA.

V. GENERAL PROGRAM SERVICES

The purpose of this RFA is to establish an agreement with one qualified not-for-profit organization to serve as the Professional Pathways Lead Agency to provide program direction and technical assistance, and eleven qualified not-for-profit organizations to serve as ONA Job Coach agencies in each region of the state. Under this grant, not-for-profit partners will maximize the opportunity for immigrant community members in New York State to benefit from targeted employment support. Using the funding described in this RFA, partner organizations will help ONA provide workforce development trainings and opportunities for immigrants to advance along their career pathways, as well as obtain viable job placements with employers in a variety of industries across the state.

Part A – Professional Pathways Lead Agency

Under Part A, ONA seeks to fund one community-based not-for-profit organization with expertise in workforce development to serve as the Professional Pathways Lead Agency to accomplish the tasks laid out in this RFA for the benefit of immigrants statewide who are seeking high-skilled career opportunities in New York State that build on their education and experience from abroad. The Professional Pathways Lead Agency will enable high-skilled immigrants to overcome barriers to professional development by supporting the screening, training and re-credentialing of job-seeker candidates; coordination of and technical assistance to a state-wide network of ONA Job Coaches; and, in collaboration with the ONA Job Coaches, engagement with employers and identification of job placement opportunities for high-skilled immigrants in each region of the state.

Part B – ONA Job Coaches

Under Part B, ONA seeks to fund up to eleven community-based not-for-profit organization in each region of New York State to recruit, vet, and support immigrant job candidates to successfully obtain and retain employment through the specific activities detailed below. Each partner organization awardee will be required to hire and maintain one or more ONA Job Coaches to accomplish the tasks laid out in this RFA for the benefit of immigrants in the designated service region.

To ensure a comprehensive statewide network of ONA Job Coaches, which will support the workforce development needs and issues of immigrants across the state, this RFA is seeking grantees to perform services in *each* of the following regions and counties:

1. Western NY (Allegany, Cattaraugus, Chautauqua, Erie, Niagara)
2. Finger Lakes (Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates)
3. Southern Tier (Broome, Chemung, Chenango, Delaware, Schuyler, Steuben, Tioga, Tompkins)
4. Central NY (Cayuga, Cortland, Madison, Onondaga, Oswego)
5. Mohawk Valley (Fulton, Herkimer, Montgomery, Oneida, Otsego, Schoharie)
6. North Country (Clinton, Essex, Franklin, Hamilton, Jefferson, Lewis, St. Lawrence)
7. Capital Region (Albany, Columbia, Greene, Rensselaer, Saratoga, Schenectady, Warren, Washington)
8. Mid-Hudson (Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester)
9. Long Island (Nassau, Suffolk)
10. Bronx, Manhattan, Staten Island (Bronx, New York, Richmond)
11. Brooklyn, Queens (Kings, Queens)

While grantees must prioritize assisting clients in their designated service region, they may choose to provide services under this grant to any qualified immigrant who resides in New York State.

The target population for these funds are immigrants residing in New York State; families of mixed status with at least one family member in New York; immigrants with a sponsor in New York; and/or immigrant business owners in New York. Participants in the Professional Pathways program must be authorized to work in the United States.

VI. REQUIRED ACTIVITIES – PART A

This section discusses required activities and contractual documentation requirements for successful applications for the Professional Pathways Lead Agency funded under Part A of this RFA.

All services provided under this grant must be offered at no charge to the clients. Services under this grant may be provided in-person, telephonically, and/or virtually. Services provided virtually must adhere to NYS IT policies regarding accessibility of information communication technology.¹

The grantee organization will be required to provide and/or procure language translation/interpretation and accessibility services for non-English proficient immigrant clients and immigrant clients with communication-related disabilities. Staff funded under this grant must have language ability or access to confidential language access and/or effective communication accommodation services when assisting clients. It is expected that every client who receives assistance from staff funded under this grant will be served in the language of the client's choice, including sign language, and materials in braille.

In addition, the grantee should be aware that clients being served under this grant may need additional assistance with reasonable accommodations in compliance with the Americans with Disabilities Act (ADA). The ONA Ramirez June Initiative will work with the grantee should any accommodations or technical assistance be needed.

1. Identification of Industry Needs and Employer Partners

¹ https://its.ny.gov/sites/default/files/documents/nys-p08-005_accessibility_of_information_communication_technology_2.pdf

The Professional Pathways Lead Agency will use knowledge of regional industry needs in New York State and will be able to cultivate and maintain relationships with employers. The Professional Pathways Lead Agency will be the go-to expert on workforce development needs and opportunities for immigrant employment across New York State.

The Professional Pathways Lead Agency will track and report on industry needs and trends in each region of New York State to assist with the identification of career pathways into which internationally educated immigrant candidates could successfully enter and where there is potential for retention and industry growth, including in consideration of the economic impact of the COVID-19 pandemic. The Professional Pathways Lead Agency will identify and report on “jobs in demand” for each region of New York based on available Labor Market Information data including NYS Department of Labor employment projections and data.

Through existing networks, or by developing new networks reflective of industry needs, the Professional Pathways Lead Agency will identify a minimum of two employers per region being served with whom they will partner to hire high-skilled immigrant candidates through the Professional Pathways program. The employers must be chosen based on the industry they work in and their capacity to place immigrant candidates for employment. Employers identified may serve more than one region.

2. Support for Candidate Screening

The Professional Pathways Lead Agency will develop a screening process to be used by the ONA Job Coaches to select which candidates will participate in the program by taking into account their existing qualifications and ability to find skill-appropriate employment in their current field.

Screening will include, but not be limited to, confirming immigrants’ experience, education, and employability in their field in New York State, as well as their existing qualifications.

The Professional Pathways Lead Agency will provide training and instruction to support the ONA Job Coaches and provide instruction for ONA Job Coaches to screen candidates for participation in the Professional Pathways program.

When necessary, the Professional Pathways Lead Agency will facilitate connections for the ONA Job Coaches with credential evaluation agencies that specialize in determining which experience/training from foreign countries is transferable to the U.S. job market.

3. Industry Specific Training - Upskilling and Reskilling

Once participants are selected by the ONA Job Coaches, the Professional Pathways Lead Agency will make available trainings that will make a candidate viable for job placement, including upskilling and reskilling, as needed.

The Professional Pathways Lead Agency will provide access for participants to industry specific training courses. The Professional Pathways Lead Agency will provide these trainings themselves or will subcontract with another provider such as an academic institution or other professional training program, in order to make these trainings available free of cost to any selected participant

The Professional Pathways Lead Agency must track the upskilling or reskilling progress of each participant and demonstrate how the industry-specific trainings will lead to direct benefits of the participants, including certificates, specific skills for job placement, and eventual placement in employment.

Additional training needs of candidates will also be identified and provided by the ONA Job Coaches, as described below, including resume writing and interview preparation.

4. Technical Support

The Professional Pathways Lead Agency will provide ongoing technical support and assistance, as detailed in this section, to the ONA Job Coaches on a monthly basis. This includes sharing best practices and existing resources with ONA Job Coaches for the provision of building professional language and cultural competency of job seekers, as described below in Section VII.

The Professional Pathways Lead Agency will meet with each ONA Job Coach once per month, in person or by phone/virtually to discuss the progress of their client recruitment and job placements and provide any assistance needed. The Professional Pathways Lead Agency will track client recruitment, acceptance, and job placements per region, based on data collected from each ONA Job Coach, and will discuss and work to resolve any placement or retention issues with each ONA Job Coach during the monthly meetings.

In addition, the Professional Pathways Lead Agency will convene one virtual meeting per quarter of the ONA Job Coaches in order to share best practices and additional technical assistance.

5. Coordination of Statewide Outreach

The Professional Pathways Lead Agency will coordinate statewide outreach efforts for the program and create original content for outreach purposes, including digital advertising and other means to attract and recruit clients and potential employers. The Professional Pathways Lead Agency will track and report on metrics related to digital engagement, including how statewide outreach efforts align with the acceptance rate of clients into the program.

The Professional Pathways Lead Agency may also choose to develop a website or other dedicated platform to promote the program and engage participants across New York State. Funds under this grant will support the development and maintenance of such a site or platform, with prior approval from ONA. The Professional Pathways Lead Agency will also track and report to ONA on their statewide outreach efforts made to public and private entities, in order to assess client referrals to the program.

Any outreach materials or products must receive prior approval from ONA and must include the ONA logo and New Americans Hotline phone number (1-800-566-7636).

6. Coordination with other ONA Programs

The grantee is expected to coordinate with other ONA programs and partners in their service region, including facilitating referrals for other services as needed, for example connecting individuals served under this grant to specific ONA programs from which they may benefit.

The grantee must participate via phone or Internet in DOS/ONA's webinars held monthly, to connect with state representatives and state resources.

VII. REQUIRED ACTIVITIES – PART B

This section discusses required activities and contractual documentation requirements for successful applications for the ONA Job Coaches grantees funded under Part B of this RFA.

All services provided under this grant must be offered at no charge to the clients. Services under this grant may be provided in-person, telephonically, and/or virtually. Services provided virtually must adhere to NYS IT policies regarding accessibility of information communication technology.²

The grantee organization will be required to provide and/or procure language translation/interpretation and accessibility services for non-English proficient immigrant clients and immigrant clients with communication-related disabilities. Staff funded under this grant must have language ability or access to confidential language access and/or effective communication accommodation services when assisting clients. It is expected that every client who receives assistance from staff funded under this grant will be served in the language of the client's choice, including sign language, and materials in braille.

In addition, the grantee should be aware that clients being served under this grant may need additional assistance with reasonable accommodations in compliance with the Americans with Disabilities Act (ADA). The ONA Ramirez June Initiative will work with the grantee should any accommodations or technical assistance be needed.

1. ONA Job Coach

Grantees will hire or repurpose a minimum of one Full-Time Equivalent (FTE) staff as the ONA Job Coach(es) for their service region with demonstrated previous experience working with immigrant communities.

ONA Job Coaches should possess the following minimum requirements prior to being hired or repurposed:

- Demonstrated previous experience working with immigrant communities.
- An understanding of the needs of immigrants in the proposed region.
- Experience with employer outreach, recruitment, and job placements.
- Knowledge of the region and its economy, and the services provided to immigrants through not-for-profit organizations and other entities with a particular focus on workforce development.
- A history of developing effective collaborative relationships with workforce development partners, employers, not-for-profit organizations, and other entities.
- Experience coaching and mentoring immigrant clients.

It is expected that ONA Job Coaches will split the majority of their time under this grant between employer outreach, recruitment, and job placements, and job seeker recruitment, screening, selection, and coaching.

² https://its.ny.gov/sites/default/files/documents/nys-p08-005_accessibility_of_information_communication_technology_2.pdf

ONA Job Coaches will also spend a small percentage of their time participating in meetings of local workforce development boards and other grant activities as needed.

2. Recruitment, Screening, and Selection of Candidates

ONA Job Coaches will be responsible for recruiting, screening, and selecting viable candidates for the Professional Pathways program in the region of service. Each agency housing an ONA Job Coach will be required to accept a minimum of 50 immigrant candidates into the Professional Pathways program during the program year.

Assistance with client recruitment will be provided by the Professional Pathways Lead Agency, which will coordinate and support outreach campaigns, including through digital media, to promote the program statewide. ONA Job Coach Agencies are expected to collaborate with the Professional Pathways Lead Agency on outreach efforts in their region of coverage.

ONA Job Coaches are responsible for screening each of the immigrant candidates they recruit. Screening includes, but is not limited to, review of documentation of prior education and experience abroad, as well as an assessment of English language skills and verification of work authorization.

The Professional Pathways Lead Agency will provide training and a screening tool for ONA Job Coaches to utilize. The ONA Job Coach agencies will ask the Professional Pathways Lead Agency for assistance on any screening questions.

ONA Job Coaches will collect and verify documentation on the educational and employment histories of each immigrant candidate. The ONA Job Coach will use professional translation services to assist with documentation translation as needed. ONA Job Coaches will also coordinate with the Professional Pathways Lead Agency if assistance is needed with connecting to certification evaluation providers that specialize in determining what experience/training from foreign countries is transferable to the U.S. job market. ONA Job Coach agencies may use funds under this grant to cover the cost of credential evaluations of foreign transcripts for individual clients by a credential evaluation agency as needed.

ONA Job Coaches will coordinate with the Professional Pathways Lead Agency, to follow up with those candidates who are accepted into the program, for onboarding to additional training provided by the Professional Pathways Lead Agency as detailed under Part A.

For candidates who are not selected as participants, ONA Job Coaches will refer the candidate to any other free services they may require, such as English language training or legal consultations. ONA Job Coach agencies will be responsible for maintaining such a referral list for their region of service. ONA Job Coaches may also coordinate with the Professional Pathways Lead Agency for additional referrals.

3. Building Professional Language and Cultural Competency

ONA Job Coaches will support immigrant participants chosen for the Professional Pathways program in overcoming cultural barriers related to the U.S. workplace, inclusive of U.S. interview process norms/training and resume writing. The Professional Pathways Lead Agency will support ONA Job Coaches in identifying best practices and existing resources as needed.

ONA Job Coaches will directly support participants through activities such as holding mock interviews with each participant and discussing the opportunities and challenges of employment in the United States. ONA Job Coaches will review and provide feedback on participant resumes and cover letters. They will also provide tips to participants on how to search for a job, how to network, job retention tips, and local industry opportunities they may wish to explore.

ONA Job Coaches will be required to organize individual coaching sessions with each immigrant participant in their service region a minimum of four times per quarter and track and report on the outcomes of these meetings.

ONA Job Coaches will also support candidates in need of additional English language skills-building for professional purposes by making referrals to existing English language courses and resources for training including in job specific technical language. ONA Job Coaches may also utilize free resources such as Cell-Ed or ONA Opportunity Centers - ESOL to assist candidates to practice their English language skills for employment. The ONA Job Coach will track and report on progress made by each candidate who is referred for local English classes, including ONA funded English language learning programs, or other resources.

4. Professional Job Placements

The ONA Job Coaches are responsible for all job placements of immigrant candidates through the Professional Pathways program. The Professional Pathways Lead Agency will identify a minimum of two employers per region who are willing and able to hire high-skilled immigrant candidates through the Professional Pathways program. ONA Job Coaches will be responsible for placing immigrant candidates directly either with those employers identified by the Lead Agency or with employers who have been identified through the ONA Job Coach Agency's own outreach and networking. A minimum of 50 percent of those accepted into the program must be placed for employment within the contract year. While the goal is for placements to be made in the specific service region of the grantee, if a job placement is made with an employer outside of the service region of the ONA Job Coach agency, this placement can still count towards the deliverables of this grant.

To support job retention, once a candidate is placed with an employer, ONA Job Coaches will conduct monthly assessment calls with the job seeker for the first three months following the job placement, to follow up on the viability of the placement and provide any additional coaching assistance needed to ensure job retention.

In addition, the ONA Job Coach will make one final contact within six months of the third job placement call, to confirm the candidate remains in the placement. The ONA Job Coach will be required to document these calls and case notes in a log.

ONA Job Coaches will be required to track and report on the number of job placements and career advances for each immigrant participant they have supported.

5. Regional Outreach with Workforce Development Boards and Employers

ONA Job Coaches will engage in ongoing regional outreach and networking with workforce development boards and employers in their service region in order to identify emerging industry needs as well as potential employer partners for the Professional Pathways program. ONA Job Coaches should participate as appropriate in local meetings and make presentations on the immigrant workforce in the region they serve.

In regions with other ONA programs, particularly those with a workforce component including ONA Community Immigrant Navigators, ONA Opportunity Centers – ESOL, and ONA Opportunity Centers – Civics, ONA Job Coaches should seek to collaborate with these ONA partners to ensure information on the Professional Pathways program is included in their regional outreach efforts and workshops to immigrant communities seeking information and support for workforce development.

ONA Job Coaches will be required to track and report to ONA as well as the Professional Pathways Lead Agency on opportunities with employers and industries that have the capacity and interest in hiring and retaining high-skilled immigrant workers.

6. Coordination with other ONA Programs

The grantee is expected to coordinate with other ONA programs and partners in their service region, including facilitating referrals for other services as needed, for example connecting individuals served under this grant to specific ONA programs from which they may benefit.

The grantee must participate via phone or Internet in DOS/ONA's webinars held monthly, to connect with state representatives and state resources.

VIII. ELIGIBLE COSTS

Eligible Direct Grant Expenses:

Grantees may be reimbursed for expenses that directly support activities being performed under the grant and can be specifically identified with a project, program, or activity or that can be directly assigned to such activities relatively easily and with a high degree of accuracy.

Grantee costs that are shared across funding sources must be properly allocated across those funding sources. A cost allocation plan for shared costs will be required at the beginning of the contract year and at the time of any budget variance request. All grantees must ensure appropriate back-up documentation is submitted with reimbursement requests.

Direct costs can include:

1. Salaries and associated fringe for employees directly providing services described above and under the required activities in the workplan of the contract. Salaries and associated fringe for their direct supervisors may also count towards direct costs. For all employees charged under the grant, ONA will only reimburse for actual time spent on grant activities. Timesheets demonstrating actual time spent on grant activities are required by DOS.
2. Travel directly benefiting the required activities of this grant, which includes travel to perform required activities. Any out-of-state travel must receive prior approval from ONA. If staff is

traveling overnight to carry out required services under the grant, a per diem to cover cost of hotel, breakfast, and dinner may be charged. Per diem costs must align with U.S. General Services Administration guidelines <https://www.gsa.gov/travel/plan-book/per-diem-rates> and will be limited to NYS travel rates.

3. Supplies directly benefiting the required activities of this grant including toner, paper, etc.
4. Equipment purchases directly related to and for use of the provision of services set forth in the agreement (e.g. portion of computer costs for personnel charged to the grant, or cell phone for personnel charged to the grant) to support program activities. However, equipment purchases will only be allowed in the first year of the grant.
5. Costs to develop limited outreach materials and resources for use during grant-funded services. Marketing costs will not be approved. (Note: These materials and associated costs must be approved by ONA before they are purchased).
6. Consortium members/subcontractors who provide direct services required under the grant. For grantees engaging subcontractors to work under this grant, the lead grantee must provide the majority of direct programming.
7. Rent and utilities allocated to direct positions providing services required under the workplan of the contract. Please note that space costs such as cleaning costs, maintenance work, alarm systems, and pest control are not considered direct costs under this grant.
8. Contractual services may be allocated to cover leased equipment used for direct services including leased printers, copiers, telephone internet charges for staff charged to the grant, etc.
9. Costs to shred and discard sensitive client documentation required under the grant. Shredding will only be allowed for reimbursement for discarding of sensitive client documentation.
10. Personal protective equipment (PPE) for clients and staff necessary for safety of in person activities charged under this grant.
11. Costs related to videoconferencing systems such as Microsoft Teams or Zoom, however these costs must be properly allocated across programs.
12. Costs of credential evaluations of foreign transcripts for individual clients by a credential evaluation agency
13. Contractual services to hire translation/interpretation vendors.
14. All costs must be reasonable and incurred in the delivery of the services described in this RFA. Incidental costs or those submitted to expend remainder dollars that are not in the direct delivery of services are ineligible.

Please note that office furniture, professional certification fees, professional fees, and conferences, are not considered direct costs under this grant, however, they can be included in the administrative rate.

Administrative Expenses:

ONA will allow an administrative cost rate of up to 10% of direct costs to be applied to this grant for both the prime grantee and any subcontractors under this grant. This will allow the grantee or subcontractor to receive funding for administrative costs associated with service delivery. Under this grant, federally approved indirect cost rates will not be allowed.

Administrative expenses are those expenses authorized and allowable pursuant to applicable agency regulations, contracts or other rules that govern reimbursement with State funds, or State-authorized payments that are incurred in connection with the covered provider's overall management and necessary overhead that cannot be attributed directly to the provision of program services. Please note that the grantee must retain backup documentation detailing how administrative funds were spent. This back up must be made available for review by Department of State personnel upon request.

IX. INELIGIBLE EXPENSES

The following costs are not allowable for reimbursement under this grant:

1. Capital expenses, including but not limited to non-personal service expenditures for the purchase, development, installation, and maintenance of real estate or other real property.
2. Taxes, payments in lieu of taxes, or assessments paid to any unit of government.
3. Equipment rental, depreciation and interest expenses, including expenditures for personal or agency-owned vehicles and fixed, major movable and adaptive equipment and equipment that is expensed (rather than depreciated) in cost reports.
4. Expenses of an amount greater than \$10,000 that would otherwise be administrative, except that they are either non-recurring (no more frequent than once every five years) or not anticipated by a covered provider (e.g., litigation-related expenses). Such expenses shall not be considered administrative expenses or program expenses for purposes of this funding opportunity.
5. That portion of the salaries and benefits of staff performing policy development or research, unless the policy development or research directly support the grant.
6. Contingency provisions.
7. Fines and penalties.
8. Bad debts.
9. Donations or contributions.
10. Entertainment costs, including but not limited to food and beverages for clients, volunteers, and/or staff.
11. Idle facilities and idle capacity.
12. Interest expenses.
13. Lobbying expenses.
14. Losses on other sponsored agreements or contracts.

15. Costs of fundraising, including financial campaigns, endowment drives, solicitation of gifts and bequests, meetings relating to fundraising, and similar expenses incurred solely to raise capital or obtain contributions.
16. Profit/Fee is not allowable except when subcontracting for routine goods and services with commercial organizations.
17. Out of State travel without prior DOS approval and foreign travel.
18. Costs prior to the contract start date.
19. Funding for proposal development.
20. Advertising for purposes other than the recruitment of clients.
21. Public relations, other than for reporting to ONA.
22. Incidental costs or those submitted to expend remainder dollars that are not in the direct delivery of services are ineligible.

X. COMPLETING THE APPLICATION – PART A (Professional Pathways Lead Agency)

Application forms must be signed and, if the application is being submitted electronically, scanned into a .pdf for submission. For the purposes of this RFA, electronic signatures are considered to be the same as a hard copy signature. The following components must be included in the Application for the submission to be considered complete:

Application Format

A. Administrative Forms

1. All applicants must submit the contact sheet found in Appendix A indicating a contact person to whom correspondence regarding this application can be directed. This should be submitted with the application as **Attachment 1: Contact Sheet.**
2. If any applicant wishes to apply for both Part A and Part B, a separate application must be submitted for each Part.
3. Applicants must submit the MWBE Compliance Form found in Appendix E with the application. The form should be submitted as **Attachment 3: MWBE Compliance Form.**
4. Applicants must complete and submit the Certification Under Executive Order No. 16 Prohibiting State Agencies and Authorities from Contracting with Businesses Conducting Business in Russia found in Appendix F. This form should be submitted as **Attachment 4: EO 16 Certification.**

B. Minimum Qualifying Criteria

1. All applicants must submit proof of Section 501(c)(3) IRS status This proof should be submitted with the application as **Attachment 5: 501(c)(3) IRS status.**
2. The applicant must be prequalified in Grants Gateway as of the application due date.
3. All applicants intending to subcontract work under this grant must complete and execute a letter of intent with each eligible subcontractor that specifies all services each partner agrees to provide. Letters of intent must be submitted with the application to substantially demonstrate capacity. The letters of intent must be submitted with the application as **Attachment 6: Letters of Intent.**

C. Project Summary

1. Describe the workforce development needs in New York State and in what industries and regions of the state there exist opportunities for high-skilled immigrant populations to contribute to the workforce. Describe any workforce training and credentialing programs that already exist in New York through community-based not-for-profit organizations, state and local governments, and other service providers, and how those are serving immigrant populations.
2. Describe how immigrant communities in New York State would benefit from the Professional Pathways program.

D. Organizational experience / capacity:

1. Describe organization's experience leading a workforce development and training program.
2. Describe experience providing screening and evaluation of the employment experience and credentials of immigrants in New York State.
3. Describe applicant's capacity to work with non-English proficient clients, including experience using interpreters and professional translation services.
4. Describe experience working with employers to support the placement of immigrant candidates in viable employment.
5. Describe applicant's experience conducting outreach, including digital outreach, to recruit clients and employers for workforce development programming.
6. Describe experience coordinating not-for-profit organizations throughout a wide/diverse service region and include detailed examples of bringing together multiple stakeholders for a common goal/cause.

E. Program Proposal:

1. Describe organizational ability to create and/or maintain a statewide program that will be able to screen, train, and place immigrant job candidates for employment in a variety of regions and industry sectors.
2. Describe strategy to recruit employer partners across New York State who will agree to place immigrants in employment and collaborate with local community-based not-for-profit organizations housing ONA Job Coaches to ensure job retention.
3. Demonstrate knowledge of industry needs across New York State, including areas of job growth that are well suited to employment of immigrant candidates.
4. Provide a detailed plan for screening to identify successful immigrant program participants from a large pool of potential candidates recruited statewide, including the process for evaluating a candidate's credentialing requirements and identifying additional upskilling or reskilling training needs.
5. Provide detailed description of process to connect immigrant participants to industry specific trainings for upskilling or reskilling that will allow them to enhance their skills and prepare for any necessary credentialing or skills specific exams.
6. Describe the process to track the upskilling or reskilling progress of each participant and demonstrate how the industry specific trainings will lead to direct benefits of the participants, including certificates and specific skills for job placement.
7. Provide detailed ideas on the type of technical assistance that will be provided on a monthly basis to a network of ONA Job Coaches, housed at community-based not-for-profit organizations across NYS, including how to convene the entire network on a quarterly basis.
8. Provide a detailed plan for a statewide outreach campaign, including digital outreach, to advertise the program to recruit clients as well as potential employers.

F. Budget

All applicants must submit their proposed budget using the budget template found in Appendix C. This should be submitted with the application as **Attachment 7: "Budget Summary"** with the following:

1. A detailed and realistic budget for the first year for no more than \$570,000. Budgets must contain allowable, reasonable, allocable and necessary costs that directly support program activities, using the ONA budget summary form in Appendix C. Administrative costs cannot exceed 10% of the budget.
2. Using the ONA budget summary form in Appendix C, provide a narrative description clearly linking costs to specific proposed services and activities. The narrative must clearly justify all

costs proposed in the budget as they directly relate to project costs outlined in the RFA and should not include any ineligible costs as described in **Section IX**.

XI. COMPLETING THE APPLICATION – PART B (ONA Job Coaches)

Application forms must be signed and, if the application is being submitted electronically, scanned into a .pdf for submission. For the purposes of this RFA, electronic signatures are considered to be the same as a hard copy signature. The following components must be included in the Application for the submission to be considered complete:

Application Format

A. Administrative Forms

1. All applicants must submit the contact sheet found in Appendix A indicating a contact person to whom correspondence regarding this application can be directed. This should be submitted with the application as **Attachment 1: Contact Sheet**.
2. If any applicant wishes to apply for both Part A and Part B, a separate application must be submitted for each Part.
3. All applicants for Part B must submit the regional identification sheet found in Appendix B indicating the Service Region for which they are applying. For Part B applicants only, this should be submitted with the application as **Attachment 2: Regional Identification**.
4. Applicants must submit the MWBE Compliance Form found in Appendix E with the application. The form should be submitted as **Attachment 3: MWBE Compliance Form**.
5. Applicants must complete and submit the Certification Under Executive Order No. 16 Prohibiting State Agencies and Authorities from Contracting with Businesses Conducting Business in Russia found in Appendix F. This form should be submitted as **Attachment 4: EO 16 Certification**.

B. Minimum Qualifying Criteria

1. All applicants must submit proof of Section 501(c)(3) IRS status. This proof should be submitted with the application as **Attachment 5: 501(c)(3) IRS status**.
2. The applicant must be prequalified in Grants Gateway as of the application due date.
3. All applicants intending to subcontract work under this grant must complete and execute a letter of intent with each eligible subcontractor that specifies all services each partner agrees to provide. Letters of intent must be submitted with the application to substantially demonstrate capacity. The letters of intent must be submitted with the application as **Attachment 6: Letters of Intent**.

C. Project Summary

1. Describe the immigrant populations in the proposed region for which you are applying, and identify the specific employment needs and challenges the immigrant populations face.
2. Describe existing workforce development services available to immigrants through not-for-profit organizations, state and local governments, and other service providers – include identifiable service gaps if any.
3. Describe how the immigrant communities within the proposed service region would benefit from the Professional Pathways program and how this program may help address gaps from existing services (identified above).

D. Organizational experience / capacity:

1. Describe experience providing services as part of a workforce development and training program.
2. Describe applicant's capacity to work with non-English proficient clients, including experience using interpreters and professional translation services.
3. Describe experience conducting outreach to immigrant communities in New York State and recruiting and screening clients for services, including evaluation and verification of employment experience and credentials.
4. Describe experience working with employers to support the placement of immigrant candidates in viable employment, and experience supporting ongoing job retention.
5. Describe experience working with immigrant communities and providing support services to these populations, including job coaching, skills training, and job placements.
6. Describe experience conducting outreach and networking with workforce development boards and/or regional employers, including experience recruiting potential employer partners for immigrant job placements.

E. Program Proposal:

1. For applicants that anticipate employing a new staff person(s) as ONA Job Coach(es), describe plans to recruit candidates who meet the minimum qualifications of this position, including a sample job description, or for applicants that anticipate repurposing a staff person already employed at the organization, demonstrate that this individual meets the minimum qualifications of an ONA Job Coach: (1) demonstrated previous experience working with immigrant communities, (2) an understanding of the needs of immigrants in the proposed region, (3) experience with employer outreach, recruitment, and job placements (4) knowledge of the region and its economy, and the services provided to immigrants through not-for-profit

organizations and other entities with a particular focus on workforce development, (5) a history of developing effective collaborative relationships with workforce development partners, employers, not-for-profit organizations and other entities, (6) experience coaching and mentoring immigrant clients. Job description must be submitted as **Attachment 8: Job Description.**

2. Describe strategy to identify and recruit immigrant candidates for the Professional Pathways program, including outreach to viable candidates to meet the needs of specific employers or industries in the service region.
3. Describe the proposed process to evaluate the qualifications, including any necessary document translations, of immigrant candidates for selection purposes, and how clients selected for the Professional Pathways program will be engaged with on a regular basis.
4. Describe the strategy to maintain a referral list of free services in the region being applied for that will be made available to those candidates not selected for the Professional Pathways program and the process to refer individuals to these services.
5. Describe the activities to build professional language and cultural competency of immigrant clients selected for the Professional Pathways program, including how support will be provided by the ONA Job Coach(es) in relation to resume writing, interview preparation, and professional and technical language acquisition.
6. Provide a detailed plan for how outreach will be conducted to identify and recruit employers and facilitate successful job placements of immigrant clients with these employers under the Professional Pathways program. Include information on how success will be determined and tracked on a regular basis.
7. Provide a detailed plan for how the ONA Job Coach(es) will provide outreach with workforce development boards and employers in the region being served and describe how changing regional industry needs will be identified and tracked, as well as how opportunities for immigrant employment will be followed up on. Also, describe how the ONA Job Coach(es) will network and build new relationships to promote workforce development in the service region.
8. Provide a proposed plan for how the ONA Job Coach agency will coordinate with other ONA partners in the service region, particularly those providing workforce development programming.

F. Budget

All applicants must submit their proposed budget using the budget template found in Appendix C. This should be submitted with the application as **Attachment 7: “Budget Summary”** with the following:

1. A detailed and realistic budget for the first year for no more than \$130,000. Budgets must contain allowable, reasonable, allocable and necessary costs that directly support program activities, using the ONA budget summary form in Appendix C. Administrative costs cannot exceed 10% of the budget.
2. Using the ONA budget summary form in Appendix C, provide a narrative description clearly linking costs to specific proposed services and activities. The narrative must clearly justify all costs proposed in the budget as they directly relate to project costs outlined in the RFA and should not include any ineligible costs as described in **Section IX**.

XII. EVALUATING THE APPLICATION – PART A (Professional Pathways Lead Agency)

The evaluation criteria are designed to assess the quality of the proposed project and to determine likelihood of success. The evaluation criteria are considered as a whole in judging the overall quality of an application. Points are awarded only to applications which respond to the evaluation criteria within the context of this program announcement. The contract awards will be made to the applicants whose proposals are determined to best meet the criteria for proposal evaluation and selection set forth in this RFA.

Initial ONA Screening: Each application will be screened by a DOS/ONA staff team to determine if the application meets the minimum requirements and to determine its completeness. Incomplete applications and applications that do not meet the minimum requirements may be disqualified; applicants will be notified of such disqualification. Applications that exceed the funding limits described in this RFA will be scored as submitted but budgets will be reduced prior to contract award and execution.

The following minimum criteria must be met to qualify applications for review. Failure to meet the following criteria may result in disqualification of the application:

1. Submit the application on or before the due date and time listed on the cover of this RFA and in Section IV. b.
2. Applicant must be a not-for-profit organization with a Section 501(c)(3) IRS status.
3. The applicant must be prequalified in Grants Gateway as of the application due date.
4. If subcontracting, applicant submitted a letter of intent for each eligible subcontractor with the application as **Attachment 6: Letters of Intent**. All subcontractors proposed must be not-for-profit organizations with a Section 501(c)(3) IRS status.

Review & Scoring: Applications that pass the initial screening will be evaluated by the DOS/ONA Review Team. Reviewers will use the evaluation criteria listed below to review and score applications. The corresponding values indicate the importance that ONA places on each evaluation criterion. Each reviewer will assign a score up to a maximum of 100 points to each application; individual scores will be averaged, carried out to two decimal places, to determine the applicant's final score. **To be considered as a passing application, the agency must have a minimum score of 60 or higher.**

Application Evaluation

A. Project Summary (10 points)

1. Applicant described the workforce development needs in New York State and in what industries and regions of the state there exist opportunities for high-skilled immigrant populations to contribute to the workforce. Applicant described any workforce training and credentialing programs that already exist in New York through community-based not-for-profit organizations, state and local governments, and other service providers, and how those are serving immigrant populations.
2. Applicant described how immigrant communities in New York State would benefit from the Professional Pathways program.

B. Organizational experience / capacity (30 points):

1. Applicant described the organization's experience leading a workforce development and training program.
2. Applicant described experience providing screening and evaluation of the employment experience and credentials of immigrants in New York State.
3. Applicant described capacity to work with non-English proficient clients, including experience using interpreters and professional translation services.
4. Applicant described experience working with employers to support the placement of immigrant candidates in viable employment.
5. Applicant described experience conducting outreach, including digital outreach, to recruit clients and employers for workforce development programming.
6. Applicant described experience coordinating not-for-profit organizations throughout a wide/diverse service region and included detailed examples of bringing together multiple stakeholders for a common goal/cause.

C. Program Proposal (40 points):

1. Applicant described organizational ability to create and/or maintain a statewide program that will be able to screen, train, and place immigrant job candidates for employment in a variety of regions and industry sectors.
2. Applicant described strategy to recruit employer partners across New York State who will agree to place immigrants in employment and collaborate with local community-based not-for-profit organizations housing ONA Job Coaches to ensure job retention.
3. Applicant demonstrated knowledge of industry needs across New York State, including areas of job growth that are well suited to employment of immigrant candidates.

4. Applicant provided a detailed plan for screening to identify successful immigrant program participants from a large pool of potential candidates recruited statewide, including the process for evaluating a candidate's credentialing requirements and identifying additional upskilling or reskilling training needs.
5. Applicant provided detailed description of process to connect immigrant participants to industry specific trainings for upskilling or reskilling that will allow them to enhance their skills and prepare for any necessary credentialing or skills specific exams.
6. Applicant described the process to track the upskilling or reskilling progress of each participant and demonstrated how the industry specific trainings will lead to direct benefits of the participants, including certificates and specific skills for job placement.
7. Applicant provided detailed ideas on the type of technical assistance that will be provided on a monthly basis to a network of ONA Job Coaches, housed at community-based not-for-profit organizations across NYS, including how they propose to convene the entire network on a quarterly basis.
8. Applicant provided a detailed plan for a statewide outreach campaign, including digital outreach, to advertise the program to recruit clients as well as potential employers.

D. Budget (20 Points)

The applicant submitted budget as **Attachment 7: "Budget Summary"** with the following:

1. The applicant provided a detailed and realistic budget for the first year for no more than \$570,000. The budget contained allowable, reasonable, allocable and necessary costs that directly support program activities, using the ONA budget summary form in Appendix C. Administrative costs did not exceed 10% of the budget.
2. Using the ONA budget summary form in Appendix C, the applicant provided a narrative description that clearly linked costs to specific proposed services and activities. The narrative clearly justified all costs proposed in the budget as they directly relate to project costs outlined in the RFA and did not include any ineligible costs as described in **Section IX**.

XIII. EVALUATING THE APPLICATION – PART B (ONA Job Coaches)

The evaluation criteria are designed to assess the quality of the proposed project and to determine likelihood of success. The evaluation criteria are considered as a whole in judging the overall quality of an application. Points are awarded only to applications which respond to the evaluation criteria within the context of this program announcement. The contract awards will be made to the applicants whose proposals are determined to best meet the criteria for proposal evaluation and selection set forth in this RFA.

Initial ONA Screening: Each application will be screened by a DOS/ONA staff team to determine if the application meets the minimum requirements and to determine its completeness. Incomplete applications and applications that do not meet the minimum requirements may be disqualified; applicants will be notified of such disqualification. Applications that exceed the funding limits described in this RFA will be scored as submitted but budgets will be reduced prior to contract award and execution.

The following minimum criteria must be met to qualify applications for review. Failure to meet the following criteria may result in disqualification of the application:

1. Submit the application on or before the due date and time listed on the cover of this RFA and in Section IV. b.
2. Applicant must be a not-for-profit organization with a Section 501(c)(3) IRS status.
3. The applicant must be prequalified in Grants Gateway as of the application due date.
4. If subcontracting, applicant submitted a letter of intent for each eligible subcontractor with the application as **Attachment 6: Letters of Intent**. All subcontractors proposed must be not-for-profit organizations with a Section 501(c)(3) IRS status.

Review & Scoring: Applications that pass the initial screening will be evaluated by the DOS/ONA Review Team. Reviewers will use the evaluation criteria listed below to review and score applications. The corresponding values indicate the importance that ONA places on each evaluation criterion. Each reviewer will assign a score up to a maximum of 100 points to each application; individual scores will be averaged, carried out to two decimal places, to determine the applicant's final score. **To be considered as a passing application, the agency must have a minimum score of 60 or higher.**

Application Evaluation

A. Project Summary (10 points)

1. Applicant described the immigrant populations in the proposed region for which they are applying and identified the specific employment needs and challenges the immigrant populations face.
2. Applicant described existing workforce development services available to immigrants through not-for-profit organizations, state and local governments, and other service providers and included identifiable service gaps if any.
3. Applicant described how the immigrant communities within the proposed service region would benefit from the Professional Pathways program and how this program may help address gaps from existing services (identified above).

B. Organizational experience / capacity (30 points):

1. Applicant described experience providing services as part of a workforce development and training program.

2. Applicant described capacity to work with non-English proficient clients, including experience using interpreters and professional translation services.
3. Applicant described experience conducting outreach to immigrant communities in New York State and recruiting and screening clients for services, including evaluation and verification of employment experience and credentials.
4. Applicant described experience working with employers to support the placement of immigrant candidates in viable employment, and experience supporting ongoing job retention.
5. Applicant described experience working with immigrant communities and providing support services to these populations, including job coaching, skills training, and job placements.
6. Applicant described experience conducting outreach and networking with workforce development boards and/or regional employers, including experience recruiting potential employer partners for immigrant job placements.

C. Program Proposal (40 points):

1. For applicants that anticipate employing a new staff person(s) as ONA Job Coach(es), applicant described plans to recruit candidates who meet the minimum qualifications of this position, including a sample job description, or for applicants that anticipate repurposing a staff person already employed at the organization, demonstrate that this individual meets the minimum qualifications of an ONA Job Coach: (1) demonstrated previous experience working with immigrant communities, (2) an understanding of the needs of immigrants in the proposed region, (3) experience with employer outreach, recruitment, and job placements (4) knowledge of the region and its economy, and the services provided to immigrants through not-for-profit organizations and other entities with a particular focus on workforce development, (5) a history of developing effective collaborative relationships with workforce development partners, employers, not-for-profit organizations and other entities, (6) experience coaching and mentoring immigrant clients. Job description must be submitted as **Attachment 8: Job Description.**
2. Applicant described strategy to identify and recruit immigrant candidates for the Professional Pathways program, including outreach to viable candidates to meet the needs of specific employers or industries in the service region.
3. Applicant described the proposed process to evaluate the qualifications, including any necessary document translations, of immigrant candidates for selection purposes, and how clients selected for the Professional Pathways program will be engaged with on a regular basis.

4. Applicant described the strategy to maintain a referral list of free services in the region being applied for that will be made available to those candidates not selected for the Professional Pathways program and the process to refer individuals to these services.
5. Applicant described the activities to build professional language and cultural competency of immigrant clients selected for the Professional Pathways program, including how support will be provided by the ONA Job Coach(es) in relation to resume writing, interview preparation, and professional and technical language acquisition.
6. Applicant provided a detailed plan for how outreach will be conducted to identify and recruit employers and facilitate successful job placements of immigrant clients with these employers under the Professional Pathways program. Applicant included information on how success will be determined and tracked on a regular basis.
7. Applicant provided a detailed plan for how the ONA Job Coach(es) will provide outreach with workforce development boards and employers in the region being served and described how changing regional industry needs will be identified and tracked, as well as how opportunities for immigrant employment will be followed up on. Also, applicant described how the ONA Job Coach(es) will network and build new relationships to promote workforce development in the service region.
8. Applicant provided a proposed plan for how the ONA Job Coach agency will coordinate with other ONA partners in the service region, particularly those providing workforce development programming.

D. Budget (20 Points)

The applicant submitted budget as **Attachment 7: “Budget Summary”** with the following:

1. The applicant provided a detailed and realistic budget for the first year for no more than \$130,000. The budget contained allowable, reasonable, allocable and necessary costs that directly support program activities, using the ONA budget summary form in Appendix C. Administrative costs did not exceed 10% of the budget.
2. Using the ONA budget summary form in Appendix C, the applicant provided a narrative description that clearly linked costs to specific proposed services and activities. The narrative clearly justified all costs proposed in the budget as they directly relate to project costs outlined in the RFA and did not include any ineligible costs as described in **Section IX**.

XIV. REVIEW AND SELECTION PROCESS

Awards: Under Part A of this RFA, one grant of up to \$570,000 will be awarded based on rank order of final scores. Under Part B of this RFA, approximately eleven awards of up to \$130,000 each will be made based on rank order of final scores in each region until allocated funds are fully distributed. Awardees should be prepared to negotiate and execute subject contracts quickly. Work related expenses incurred prior

to contract execution are not authorized and may not be reimbursed if the awardee fails to negotiate a contract in good faith.

XV. CONTRACTING REQUIREMENTS

Standard Contract: Successful applicants must enter into a standard contract with the Department of State (DOS) which includes, among other requirements, an approved budget and work plan, any attachments or exhibits, and compliance with Article 15-A of the New York Executive Law. The contract includes financial reporting requirements, including procurement procedures. The contract may be subject to approval by the Attorney General and State Comptroller, require submission of final products in both hard copy and electronic form, and be subject to payment only upon proper documentation and compliance with payment procedures and all other contractual requirements. A copy of a sample standard contract can be found as Appendix D. Sample contracts should not be submitted with this proposal; successful applicants will receive a contract package to complete.

Project Period: The initial contract period under all parts of this RFA is anticipated to be one year with the option of two additional one-year renewals. Failure to incur all expenses or complete all identified outcomes in the stated period may result in loss or recapture of funds.

Vendor Responsibility Questionnaire: DOS strongly recommends that vendors file the required Vendor Responsibility Questionnaire online via the New York State VendRep System. To enroll in and use the New York State VendRep System, see the VendRep System Instructions available at http://www.osc.state.ny.us/vendrep/info_vrsystem.htm or go directly to the VendRep System online at <https://portal.osc.state.ny.us>. Vendors must provide their New York State Vendor Identification Number when enrolling. To request assignment of a Vendor ID or for VendRep System assistance, contact the Office of the State Comptroller's Help Desk at 866-370-4672 or 518-408-4672 or by email at itservicedesk@osc.state.ny.us. Vendors opting to complete and submit a paper questionnaire can obtain the appropriate questionnaire from the VendRep website www.osc.state.ny.us/vendrep or may contact DOS or the Office of the State Comptroller's Help Desk for a copy of the paper form.

XVI. CONTRACT DEVELOPMENT PROCESS

Successful applicants will be notified of funding decisions through issuance of a Notice of Award document that sets forth the amount of funds granted and the terms and conditions of the grant award, which are subject to approval by the Office of the State Comptroller.

DOS/ONA will begin the contract development process with the successful applicants when the award is announced. Successful applicants may be asked to provide updated work plans and payment schedules that specify the services to be delivered, project goals, claiming process, and other information. The contract will include, but not be limited to, standard terms and conditions such as confidentiality of records, publications, and contract termination. The proposal of the successful applicant will serve as the basis for additional contract terms, which will be modified within the context of this RFA. The contract will constitute a legal agreement between the selected applicant and DOS/ONA and will be in force for the full period of the contract.

The initial term will be for one year. The contract will have the option for two one-year renewals. All plans and working documents prepared by the applicant(s) under the contract to be awarded will become the property of the State of New York.

Unsuccessful applicants may request the opportunity to be debriefed. Requests must be made in writing within 15 calendar days of receipt of the Notice of Non-award to the same address to which applications are submitted. In the event unsuccessful bidders wish to protest the award resulting from this RFA, bidders should follow the protest procedures established by the Office of the State Comptroller (OSC). These procedures can be found in Chapter XI Section 17 of the Guide to Financial Operations (GFO), available on-line at: <http://www.osc.state.ny.us/agencies/guide/MyWebHelp/>

XVII. PAYMENT

The contractor, at the discretion of DOS, may receive an advance up to 25% of the initial contract amount upon request. Thereafter, each grantee will be reimbursed for expenses incurred pursuant to grant related activities including salary, benefits, travel, and related expenses. No payments will be made until the contract is fully executed and signed by the State Comptroller and the State Attorney General, if applicable. Contractors will work at their own risk if they conduct program activities before the contract is executed.

XVIII. PROGRAM ASSESSMENT AND MONITORING

a. RECORD KEEPING

The contractor must maintain current and accurate fiscal and accounting controls to support its claims for payment. Records must adequately identify revenue sources and expense items for all contracted activities. Accounting records must be supported by clear documentation for all funds received and disbursed. Records must be retained and be accessible for a period of six years from the end of the contract or last payment or last contract transaction. If any claim, audit, litigation, or State/Federal investigation is commenced before the expiration of the records retention period, the records must be retained by the contractor until all claims or findings regarding the records are finally resolved. DOS/ONA or its designee shall have access to any records relevant to the project (including books, documents, photographs, correspondence, and records), for audits, examinations, transcripts, and excerpts. If DOS/ONA determines that such records possess long-term or historic value, they must be transferred, upon request, to DOS/ONA. *Failure to provide requested documents could result in immediate termination of the contract.*

b. MONITORING

ONA will monitor projects on a regular basis throughout the life of the contract. Monitoring may include, but not be limited to, site visits, regular telephone contact, and/or discussions of progress reports. The goals of project monitoring are to ensure that the terms of the contract are being met and to provide technical assistance, where necessary, to help the contractor meet the terms of the contract.

XIX. AMENDMENTS TO THE CONTRACT

Amendments and modifications to executed contracts are sometimes necessary to accommodate the needs of both the contractor and DOS/ONA. These changes, which must be by mutual written agreement, may include modification to reimbursement schedules, time and money amendments, or no-cost extensions as

necessary. Contract modifications, including amendments and no-cost time extensions, will be made at the discretion of DOS/ONA with the approval of the Office of the State Comptroller.

XX. GENERAL TERMS AND CONDITIONS

This RFA and any contract resulting from this RFA are subject to all applicable laws, rules and regulations promulgated by any Federal and State authority having jurisdiction over the subject matter thereof. Any contract awarded pursuant to this RFA will be subject to DOS processing procedures for contracts of this type, including approval as to form by the State Attorney General, and as to award by the NYS Division of Budget and NYS Office of the State Comptroller. DOS/ONA reserves the right to terminate or modify the contract due to the unavailability of funds, unsatisfactory performance, in the best interests of the State, or as otherwise written in the contract. Pursuant to the New York State Procurement Guidelines, DOS reserves the right to:

1. Reject any or all applications received in response to the RFA;
2. Withdraw the RFA at any time, at DOS's sole discretion;
3. Make an award under the RFA in whole or in part;
4. Disqualify any applicant whose conduct and/or application fail to conform to the requirements of this RFA;
5. Seek clarifications and revisions of applications;
6. Use application information obtained through site visits, management interviews and the state's investigation of an applicant's qualifications, experience, ability or financial standing, and any material or other information submitted by the applicant in response to DOS's request for clarifying information in the course of evaluation and/or selection under the RFA;
7. Prior to the application due date, amend the RFA specifications to correct errors or oversights, or to supply additional information as it becomes available;
8. Prior to the application due date, direct applicants to submit application modifications addressing subsequent RFA amendments;
9. Change any of the scheduled dates;
10. Eliminate any mandatory, non-material specifications that cannot be complied with by all of the prospective applicants;
11. Waive any requirements that are not material;
12. Negotiate with successful applicants within the scope of the RFA in the best interests of the State;
13. Conduct contract negotiations with the next eligible applicant, should DOS be unsuccessful in negotiating with a selected applicant;

14. Use any and all ideas submitted in the applications received;
15. Require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of an application and/or to determine an applicant's compliance with the requirements of the RFA;
16. Waive or modify minor irregularities in applications received after prior notification to the applicant;
17. Make awards based on geographic distribution;
18. Not fund an application that fails to submit a clear and concise work plan or budget;
19. Adjust or correct cost figures with the concurrence of the applicant if errors exist and can be documented to the satisfaction of DOS and the State Comptroller;
20. Award more than one contract resulting from this RFA;
21. In its sole discretion, determine the total number of awards to be granted pursuant to this RFA;
22. Offer partial or no funding to any applicant if its application cannot fulfill its proposed program within the funding restrictions herein;
23. Make additional awards if funding becomes available;
24. Require reporting on forms designed for use solely for this procurement; and,
25. Not to make any awards pursuant to this RFA. This RFA does not commit DOS/ONA to award any contracts, to pay the costs incurred in the preparation of a response to this RFA, or to procure or contract for service.

XXI. MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISES PARTICIPATION

New York State Law

Pursuant to New York State Executive Law Article 15-A and Parts 140-145 of Title 5 of the New York Codes, Rules and Regulations Department of State is required to promote opportunities for the maximum feasible participation of New York State-certified Minority and Women-owned Business Enterprises ("MWBEs") and the employment of minority group members and women in the performance of Department of State contracts.

Business Participation Opportunities for MWBEs

The Department's New York State-certified Minority and Women-owned Business Enterprises ("MWBEs") utilization goal is 30%. For purposes of this solicitation, the specific MWBE goal and the breakdown between the Minority-owned Business Enterprise ("MBE") and the Women-owned Business Enterprise ("WBE") utilization goals shall be established post award and set forth in the Department of State contract, in the Attachment B "Budget" (based on the current availability of MBEs and WBEs). A contractor ("Contractor") on any contract resulting from this procurement ("Contract") must document its good faith efforts to provide meaningful participation by MWBEs as subcontractors and suppliers in the performance of the Contract. To that end, by submitting a response to this RFA, the respondent agrees that Department of State may withhold payment pursuant to any Contract awarded as a result of this RFA pending receipt of the required MWBE documentation. The directory of MWBEs can be viewed at: <https://ny.newnycontracts.com/frontend/vendorsearchpublic.asp>. For guidance on how Department of State will evaluate a Contractor's "good faith efforts," refer to 5 NYCRR § 142.8.

The respondent understands that only sums paid to MWBEs for the performance of a commercially useful function, as that term is defined in 5 NYCRR § 140.1, may be applied towards the achievement of the applicable MWBE participation goal. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be 25 percent of the total value of the broker's contract.

FOR CONSTRUCTION CONTRACTS – The portion of a contract with an MWBE serving as a supplier that shall be deemed to represent the commercially useful function performed by the MWBE shall be 60 percent of the total value of the supplier's contract. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be the monetary value for fees, or the markup percentage, charged by the MWBE.

In accordance with 5 NYCRR § 142.13, the respondent further acknowledges that if it is found to have willfully and intentionally failed to comply with the MWBE participation goals set forth in a Contract resulting from this RFA, such finding constitutes a breach of contract and Department of State may withhold payment as liquidated damages. Such liquidated damages shall be calculated as an amount equaling the difference between: (1) all sums identified for payment to MWBEs had the Contractor achieved the contractual MWBE goals; and (2) all sums actually paid to MWBEs for work performed or materials supplied under the Contract.

Applicants are required to submit the MWBE Compliance Form (Found in Appendix E) with their application.

Additionally, successful applicants will be required to submit an MWBE Utilization Plan (Form D) *or* MWBE Compliance Certification Letter (Form D-1) stating their commitment to show due-diligence to comply with the MWBE goals and requirements within ten (10) business days after the applicant receives notice from Department of State that the grant is being awarded as evidence of compliance with the foregoing (MWBE forms can be found at <https://dos.ny.gov/supplier-diversity>). Any modifications or changes to an accepted MWBE Utilization Plan after the Contract award and during the term of the Contract must be reported on a revised MWBE Utilization Plan and submitted to Department of State for review and approval.

The Department of State shall review the submitted MWBE Utilization Plan and issue a written notice of acceptance or notice of deficiency within 20 days of receipt of utilization plan.

If a notice of deficiency is issued, the respondent will be required to respond to the notice of deficiency within seven (7) business days of receipt by submitting to the Department of State a written remedy in response to the notice of deficiency. If the written remedy that is submitted is not timely or is found by Department of State to be inadequate, Department of State shall notify the respondent and direct the respondent to submit, within five (5) business days, a request for a partial or total waiver of MWBE participation goals. Failure to file the waiver form in a timely manner may be grounds for disqualification of the proposal.

Please see details under **“Additional Notices and Explanations Regarding the MWBE Program and this Request for Applications.”**

Department of State may disqualify a respondent as being non-responsive under the following circumstances:

- a) If a respondent fails to submit an MWBE Utilization Plan or certification letter;
- b) If a respondent fails to submit a written remedy to a notice of deficiency;
- c) If a respondent fails to submit a request for waiver; or
- d) If Department of State determines that the respondent has failed to document good faith efforts.

Successful applicant(s) will be required to attempt to utilize, in good faith, any MBE or WBE identified within its MWBE Utilization Plan, during the performance of the Contract. Requests for a partial or total waiver of established goal requirements made subsequent to Contract Award may be made at any time during the term of the Contract to Department of State but must be made no later than prior to the submission of a request for final payment on the Contract.

Successful applicant(s) will be required to submit a quarterly MWBE Contractor Compliance & Payment Report to Department of State (Form F, MWBE forms can be found at <https://dos.ny.gov/supplier-diversity>), by the 10th day following each end of quarter over the term of the Contract documenting the progress made toward achievement of the MWBE goals of the Contract.

Additional Notices and Explanations Regarding the MWBE Program and Successful Applications to this Request for Applications:

If your project is selected for an award, you will be required to show due diligence to comply with all the MWBE contractual requirements, including meeting the goals for certified MWBE firm's participation as stated in your Contract and in accordance with NYS Executive Law Article 15-A.

If an applicant chooses to move forward with a project prior to any award announcement, they are responsible for meeting MWBE requirements established by the State of New York. The requested plan, as described herein, is intended to help an applicant think about how to comply with the regulations and provide information showing their due diligence to comply with the MWBE requirements.

If you are unable to comply with the MWBE goals, you must request a waiver of these requirements by submitting to the Department of State the Request for Waiver - Form E for processing. Please note that the following information will be required to secure the waiver (all items may not apply to your case, but provide information and documentation for those that apply):

1. A DETAILED statement with the project description (any special characteristics, needs, specifications, etc.), and an explanation setting forth your basis and justification for requesting a partial or total waiver of the MWBE goals.
2. The names of general circulation, trade association, and MWBE-oriented publications in which you solicited certified MWBEs for the purposes of complying with your participation goals related to this Contract.
3. A list identifying the date(s) that all solicitations for certified MWBE participation were published in any of the above publications.
4. A list of all certified MWBEs appearing in the NYS Directory of Certified Firms that were solicited for purposes of complying with your certified MWBE participation levels.
5. Documentation of your search in the NYS Directory of Certified Firms (e.g.: Printouts, screenshots).
6. Copies of notices, dates of contact, letters, and other correspondence as proof that solicitations were made in writing and copies of such solicitations, or a sample copy of the solicitation, if an identical solicitation was made to all certified MWBEs. Any information and/or documentation to support the efforts to follow up with the MWBEs.
7. Copies of responses to your solicitations received by you from certified MWBEs.
8. A description of any contract documents, plans, or specifications made available to certified MWBEs for purposes of soliciting their proposals and the date and manner in which these documents were made available.
9. Documentation of any negotiations between you and the MWBEs undertaken for purposes of complying with the certified MWBE participation goals.
10. Any other information you deem relevant which may help us in evaluating your request for a waiver.
11. The name, title, address, telephone number, and email address of your representative authorized to discuss and negotiate this waiver request.
12. Copy of notice of application receipt issued by Empire State Development (ESD), if subcontractors are not certified MWBE, but an application has been filed with ESD.

XXII. EQUAL EMPLOYMENT OPPORTUNITY REQUIREMENTS

By submission of a proposal in response to this solicitation, the respondent agrees with all of the terms and conditions of the New York State Master Grant Contract, Section IV (J) - Equal Employment Opportunities for Minorities and Women. The respondent is required to ensure that it and any subcontractors awarded a subcontract for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work"), except where the Work is for the beneficial use of the respondent, undertake or continue programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of age, race, creed, color, national origin, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristic, familial status, marital status, or status as a victim of domestic violence. For these purposes, equal opportunity shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, termination, and rates of pay or other forms of compensation. This requirement does not apply to: (i) work, goods, or services unrelated to the Contract; or (ii) employment outside New York State.

Additionally, successful applicants will be required to submit the following documents and information within ten (10) business days after the applicant receives notice from Department of State that the grant is being awarded as evidence of compliance with the foregoing:

- A. Submit a Minority and Women-owned Business Enterprise and Equal Employment Opportunity Policy Statement (Form A) to Department of State.
- B. Submit a Workforce Utilization Report (Form C) and shall require each of its Subcontractors to submit a Workforce Utilization Report, in such format as shall be required by Department of State on a quarterly basis during the term of the Contract, to the Bureau of Fiscal Management at:

MWBE Unit

Email: dos.sm.mwbe@dos.ny.gov

Phone: 518-474-2754

Further, pursuant to Article 15 of the Executive Law (the "Human Rights Law"), all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor and subcontractors will not discriminate against any employee or applicant for employment because of age, race, creed (religion), color, national origin, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristics, familial status, marital status or status as a victim of domestic violence or because the individual has opposed any practices forbidden under the Human Rights Law or has filed a complaint, testified, or assisted in any proceeding under the Human Rights Law, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

Please Note: Failure to comply with the requirements detailed in Sections XXI and XXII may result in a finding of non-responsiveness, non-responsibility and/or a breach of the Contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions or enforcement proceedings as allowed by the Contract.

XXIII. SERVICE-DISABLED VETERAN-OWNED BUSINESSES PARTICIPATION

Article 17-B of the Executive Law, enacted in 2014, authorized the creation of the Division of Service Disabled Veterans' Business Development to promote participation of Service-Disabled Veteran-Owned Businesses (SDVOBs) in New York State contracting. The Service-Disabled Veteran-Owned Business Act recognizes the veterans' service to and sacrifice for our nation, declares that it is New York State's public policy to promote and encourage the continuing economic development of service-disabled veteran-owned businesses, and allows eligible Veteran business owners to become certified as a New York State Service Disabled Veteran-Owned Business (SDVOB), in order to increase their participation in New York State's contracting opportunities. To this effect, the Department of State (DOS) has implemented a Veteran-Owned Businesses (SDVOB) Program, as mandated by Article 17-B.

DOS's SDVOB utilization goal is 6%. To comply with this goal, DOS strongly encourages grantees to make every effort, to the maximum extent possible, to engage certified SDVOBs in the purchasing of commodities, services and technology in the performance of their contracts with the Department. If SDVOB utilization is obtained, a quarterly SDVOB utilization report should be submitted to the Department with information of the utilization percentage achieved during that quarter. Contractor Reporting Forms are found at: <https://dos.ny.gov/supplier-diversity>.

The Division of Service-Disabled Veterans' Business Development (DSDVBD) is housed within the New York State Office of General Services (OGS) and maintains a directory of the NYS Certified SDVOBs. For assistance with engaging SDVOB vendors in your contracts, please contact the Division of Service-Disabled Veterans' Business Development at the following email address: VeteransDevelopment@ogs.ny.gov, or the DOS Bureau of Fiscal Management – SDVOB Program at dos.sm.sdvoob@dos.ny.gov. The directory of certified SDVOB vendors can be found at: https://ogs.ny.gov/Veterans/Docs/CertifiedNYS_SDVOB.pdf

XXIV. APPENDICES

- Appendix A: Contact Cover Page
- Appendix B: Regional Identification Sheet
- Appendix C: Budget Summary
- Appendix D: Sample Contract
- Appendix E: MWBE Forms

APPENDIX A

CONTACT COVER PAGE

RFA #22-ONA-35

Submit as Attachment 1

Applicant (Organization) Name:

Applying for PART A or PART B (Choose one):

Executive Director:

Application Point of Contact:

Point of Contact Phone:

Point of Contact E-mail:

Executive Address:

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that the bidder has and has implemented a written policy addressing sexual harassment prevention in the workplace and provides annual sexual harassment prevention training to all of its employees. Such policy shall, at a minimum, meet the requirements of section two hundred one-g of the labor law.

By signing below, you certify that you are authorized on behalf of the applicant and its governing body to submit this application. You further certify that all of the information contained in this Application and in all statements, data and supporting documents which have been made or furnished for the purpose of receiving assistance for the project described in this application are true, correct and complete to the best of your knowledge and belief.

Signature

Date

APPENDIX B

REGIONAL IDENTIFICATION SHEET

RFA #22-ONA-35

For Part B: Submit as Attachment 2

Applicant Name: _____

REGION	COUNTIES	SELECT ONLY ONE
Western NY	Allegany, Cattaraugus, Chautauqua, Erie, Niagara	
Finger Lakes	Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates	
Southern Tier	Broome, Chemung, Chenango, Delaware, Schuyler, Steuben, Tioga, Tompkins	
Central NY	Cayuga, Cortland, Madison, Onondaga, Oswego	
Mohawk Valley	Fulton, Herkimer, Montgomery, Oneida, Otsego, Schoharie	
North Country	Clinton, Essex, Franklin, Hamilton, Jefferson, Lewis, St. Lawrence	
Capital Region	Albany, Columbia, Greene, Rensselaer, Saratoga, Schenectady, Warren, Washington	
Mid-Hudson	Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester	
Long Island	Nassau, Suffolk	
Bronx, Manhattan, Staten Island	Bronx, New York, Richmond,	
Brooklyn, Queens	Kings, Queens	

APPENDIX C

NEW YORK STATE DEPARTMENT OF STATE
New York State Office for New Americans
Budget Summary – RFA #22-ONA-35

Submit as Attachment 7

Grantee: _____

Cost Categories		Total Project Cost by Category (In Whole Dollars)
1	Personal Services	
2	Non-Personal Services (Total of 2a, 2b, 2c, 2d, 2e below)	
2a	<i>Contractual Services</i>	
2b	<i>Equipment</i>	
2c	<i>Travel</i>	
2d	<i>Supplies</i>	
2e	<i>Other</i>	
3	Administrative Cost Rate (up to 10 %)	
Total Project Cost (TOTAL OF LINES 1,2,3)		

Personal Services

<i>Title</i>	<i>Total Annual Salary</i>	<i>Percentage Charged to the Grant</i>	<i>Total Charged to the Grant (Whole Dollars)</i>
	\$		\$
	\$		\$
	\$		\$
	\$		\$

Personal

Completely justify all positions. Describe duties and contributions to the project. All proposed positions must be dedicated to direct work of the grant project.

Fringe

List the proposed fringe rate. List the types of costs included in the fringe rate. Provide a brief justification for each fringe cost.

Personal Services Total (dollar value):

Non-Personal Services
<i>Describe and justify all non-personal spending in detail, including cost per item. Justify the need and how it will benefit the project.</i>
Contractual Services
Equipment
Travel
Supplies
Other
<i>Non-Personal Services Total (dollar value):</i>

Administrative Cost Rate (Up to 10%)
<i>Describe the percentage of the proposed budget, including proposed costs that will be covered under the administrative cost rate.</i>
<i>Administrative Cost Rate Total (dollar value):</i>

APPENDIX D

SAMPLE DOS CONTRACT

STATE AGENCY (Name & Address):	BUSINESS UNIT/DEPT. ID: CONTRACT NUMBER: CONTRACT TYPE: Multi-Year Agreement Simplified Renewal Agreement Fixed Term Agreement
CONTRACTOR SFS PAYEE NAME:	TRANSACTION TYPE: New Renewal Amendment
CONTRACTOR DOS INCORPORATED NAME:	PROJECT NAME:
CONTRACTOR IDENTIFICATION NUMBERS: NYS Vendor ID Number: Federal Tax ID Number: DUNS Number (if applicable):	AGENCY IDENTIFIER: CFDA NUMBER (Federally Funded Grants Only):

CONTRACTOR PRIMARY MAILING ADDRESS: CONTRACTOR PAYMENT ADDRESS: Check if same as primary mailing address CONTRACT MAILING ADDRESS: Check if same as primary mailing address		CONTRACTOR STATUS: <div style="text-align: right;">For Profit Municipality, Code:</div> <div style="text-align: right;">Tribal Nation Individual</div> <div style="text-align: right;">Not-for-Profit</div> Charities Registration Number: Exemption Status/Code: Sectarian Entity		
CURRENT CONTRACT TERM: From: To: CURRENT CONTRACT PERIOD: From: To: AMENDED TERM: From: To: AMENDED PERIOD: From: To:		CONTRACT FUNDING AMOUNT <i>(Multi-year - enter total projected amount of the contract; Fixed Term/Simplified Renewal - enter current period amount):</i> CURRENT: AMENDED: FUNDING SOURCE(S) <div style="text-align: center;">State Federal Other</div>		
<i>FOR MULTI-YEAR AGREEMENTS ONLY - CONTRACT PERIOD AND FUNDING AMOUNT:</i>				
#	CURRENT PERIOD	CURRENT AMOUNT	AMENDED PERIOD	AMENDED AMOUNT
1				
2				
3				
4				
5				

ATTACHMENTS PART OF THIS AGREEMENT:

Attachment A: A-1 Program Specific Terms and Conditions

Attachment B: B-1 Expenditure Based Budget

Attachment C: Work Plan

Attachment D: Payment and Reporting Schedule

IN WITNESS THEREOF, the parties hereto have executed or approved this Master Contract on the dates below their signatures.

CONTRACTOR:

By: _____

Printed Name

Title: _____

Date: _____

STATE AGENCY:

By: _____

Printed Name

Title: _____

Date: _____

STATE OF NEW YORK

County of _____

On the ____ day of _____, _____, before me personally appeared _____, to me known, who being by me duly sworn, did depose and say they reside at _____, that they are the _____ of the _____, the contractor described herein which executed the foregoing instrument; and that they signed their name thereto as authorized by the contractor named on the face page of this Master Contract.

(Notary) _____

ATTORNEY GENERAL'S SIGNATURE
SIGNATURE

Printed Name

Title: _____

Date: _____

STATE COMPTROLLER'S

Printed Name

Title: _____

Date: _____

Contract Number: # _____

Page 1 of 1, Master Contract for Grants Signature Page

**STATE OF NEW YORK
MASTER CONTRACT FOR GRANTS**

This State of New York Master Contract for Grants (Master Contract) is hereby made by and between the State of New York acting by and through the applicable State Agency (State) and the public or private entity (Contractor) identified on the face page hereof (Face Page).

WITNESSETH:

WHEREAS, the State has the authority to regulate and provide funding for the establishment and operation of program services, design or the execution and performance of construction projects, as applicable and desires to contract with skilled parties possessing the necessary resources to provide such services or work, as applicable; and

WHEREAS, the Contractor is ready, willing and able to provide such program services or the execution and performance of construction projects and possesses or can make available all necessary qualified personnel, licenses, facilities and expertise to perform or have performed the services or work, as applicable, required pursuant to the terms of the Master Contract;

NOW THEREFORE, in consideration of the promises, responsibilities, and covenants herein, the State and the Contractor agree as follows:

STANDARD TERMS AND CONDITIONS

I. GENERAL PROVISIONS

A. Executory Clause: In accordance with Section 41 of the State Finance Law, the State shall have no liability under the Master Contract to the Contractor, or to anyone else, beyond funds appropriated and available for the Master Contract.

B. Required Approvals: In accordance with Section 112 of the State Finance Law (or, if the Master Contract is with the State University of New York (SUNY) or City University of New York (CUNY), Section 355 or Section 6218 of the Education Law), if the Master Contract exceeds \$50,000 (or \$85,000 for contracts let by the Office of General Services, or the minimum thresholds agreed to by the Office of the State Comptroller (OSC) for certain SUNY and CUNY contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount including, but not limited to, changes in amount, consideration, scope or contract term identified on the Face Page (Contract Term), it shall not be valid, effective or binding upon the State until it has been approved by, and filed with, the New York Attorney General Contract Approval Unit (AG) and OSC. If, by the Master Contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$10,000, it shall not be valid, effective or binding upon the State until it has been approved by, and filed with, the AG and OSC.

Budget Changes: An amendment that would result in a transfer of funds among program activities or budget cost categories that does not affect the amount, consideration, scope or other terms of such contract may be subject to the approval of the AG and OSC where the amount of such modification is, as a portion of the total value of the contract, equal to or greater than ten percent for contracts of less than five million dollars, or five percent for contracts of more than five million dollars; and, in addition, such amendment may be subject to prior approval by the applicable State Agency as detailed in Attachment D (Payment and Reporting Schedule).

C. Order of Precedence:

In the event of a conflict among (i) the terms of the Master Contract (including any and all attachments and amendments) or (ii) between the terms of the Master Contract and the original request for proposal, the program application or other attachment that was completed and executed by the Contractor in connection with the Master Contract, the order of precedence is as follows:

1. Standard Terms and Conditions
2. Modifications to the Face Page
3. Modifications to Attachment A-2¹, Attachment B, Attachment C and Attachment D
4. The Face Page
5. Attachment A-2², Attachment B, Attachment C and Attachment D
6. Modification to Attachment A-1
7. Attachment A-1
8. Other attachments, including, but not limited to, the request for proposal or program application

D. Funding: Funding for the term of the Master Contract shall not exceed the amount specified as "Contract Funding Amount" on the Face Page or as subsequently revised to reflect an approved renewal or cost amendment. Funding for the initial and subsequent periods of the Master Contract shall not exceed the applicable amounts specified in the applicable Attachment B form (Budget).

E. Contract Performance: The Contractor shall perform all services or work, as applicable, and comply with all provisions of the Master Contract to the satisfaction of the State. The Contractor shall provide services or work, as applicable, and meet the program objectives summarized in Attachment C (Work Plan) in accordance with the provisions of the Master Contract, relevant laws, rules and regulations, administrative, program and fiscal guidelines, and where applicable, operating certificate for facilities or licenses for an activity or program.

F. Modifications: To modify the Attachments or Face Page, the parties mutually agree to record, in writing, the terms of such modification and to revise or complete the Face Page and all the appropriate attachments in conjunction therewith. In addition, to the extent that such modification meets the criteria set forth in Section I.B herein, it shall be subject to the approval of the AG and OSC before it shall become valid, effective and binding upon the State. Modifications that are not subject to the AG and OSC approval shall be processed in accordance with the guidelines stated in the Master Contract.

G. Governing Law: The Master Contract shall be governed by the laws of the State of New York except where the Federal Supremacy Clause requires otherwise.

¹ To the extent that the modifications to Attachment A-2 are required by Federal requirements and conflict with other provisions of the Master Contract, the modifications to Attachment A-2 shall supersede all other provisions of this Master Contract. See Section I (V).

² To the extent that the terms of Attachment of A-2 are required by Federal requirements and conflict with other provisions of the Master Contract, the Federal requirements of Attachment A-2 shall supersede all other provisions of this Master Contract. See Section I (V).

H. Severability: Any provision of the Master Contract that is held to be invalid, illegal or unenforceable in any respect by a court of competent jurisdiction, shall be ineffective only to the extent of such invalidity, illegality or unenforceability, without affecting in any way the remaining provisions hereof; provided, however, that the parties to the Master Contract shall attempt in good faith to reform the Master Contract in a manner consistent with the intent of any such ineffective provision for the purpose of carrying out such intent. If any provision is held void, invalid or unenforceable with respect to particular circumstances, it shall nevertheless remain in full force and effect in all other circumstances.

I. Interpretation: The headings in the Master Contract are inserted for convenience and reference only and do not modify or restrict any of the provisions herein. All personal pronouns used herein shall be considered to be gender neutral. The Master Contract has been made under the laws of the State of New York, and the venue for resolving any disputes hereunder shall be in a court of competent jurisdiction of the State of New York.

J. Notice:

1. All notices, except for notices of termination, shall be in writing and shall be transmitted either:
 - a. by certified or registered United States mail, return receipt requested;
 - b. by facsimile transmission;
 - c. by personal delivery;
 - d. by expedited delivery service; or
 - e. by e-mail.
2. Notices to the State shall be addressed to the Program Office designated in Attachment A-1 (Program Specific Terms and Conditions).
3. Notices to the Contractor shall be addressed to the Contractor's designee as designated in Attachment A-1 (Program Specific Terms and Conditions).
4. Any such notice shall be deemed to have been given either at the time of personal delivery or, in the case of expedited delivery service or certified or registered United States mail, as of the date of first attempted delivery at the address and in the manner provided herein, or in the case of facsimile transmission or e-mail, upon receipt.
5. The parties may, from time to time, specify any new or different e-mail address, facsimile number or address in the United States as their address for purpose of receiving notice under the Master Contract by giving fifteen (15) calendar days prior written notice to the other party sent in accordance herewith. The parties agree to mutually designate individuals as their respective representatives for the purposes of receiving notices under the Master Contract. Additional individuals may be designated in writing by the parties for purposes of implementation, administration, billing and resolving issues and/or disputes.

K. Service of Process: In addition to the methods of service allowed by the State Civil Practice Law & Rules (CPLR), Contractor hereby consents to service of process upon it by registered or certified mail,

return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. The Contractor shall have thirty (30) calendar days after service hereunder is complete in which to respond.

L. Set-Off Rights: The State shall have all of its common law, equitable, and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold, for the purposes of set-off, any moneys due to the Contractor under the Master Contract up to any amounts due and owing to the State with regard to the Master Contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of the Master Contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies, or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State Agency, its representatives, or OSC.

M. Indemnification: The Contractor shall be solely responsible and answerable in damages for any and all accidents and/or injuries to persons (including death) or property arising out of or related to the services to be rendered by the Contractor or its subcontractors pursuant to this Master Contract. The Contractor shall indemnify and hold harmless the State and its officers and employees from claims, suits, actions, damages and cost of every nature arising out of the provision of services pursuant to the Master Contract.

N. Non-Assignment Clause: In accordance with Section 138 of the State Finance Law, the Master Contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet, or otherwise disposed of without the State's previous written consent, and attempts to do so shall be considered to be null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract, let pursuant to Article XI of the State Finance Law, may be waived at the discretion of the State Agency and with the concurrence of OSC, where the original contract was subject to OSC's approval, where the assignment is due to a reorganization, merger, or consolidation of the Contractor's business entity or enterprise. The State retains its right to approve an assignment and to require that the merged contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State's prior written consent unless the Master Contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.

O. Legal Action: No litigation or regulatory action shall be brought against the State of New York, the State Agency, or against any county or other local government entity with funds provided under the Master Contract. The term "litigation" shall include commencing or threatening to commence a lawsuit, joining or threatening to join as a party to ongoing litigation, or requesting any relief from any of the State of New York, the State Agency, or any county, or other local government entity. The term "regulatory action" shall include commencing or threatening to commence a regulatory proceeding, or requesting any regulatory relief from any of the State of New York, the State Agency, or any county, or other local government entity.

P. No Arbitration: Disputes involving the Master Contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.

Q. Secular Purpose: Services performed pursuant to the Master Contract are secular in nature and shall be

performed in a manner that does not discriminate on the basis of religious belief, or promote or discourage adherence to religion in general or particular religious beliefs.

R. Partisan Political Activity and Lobbying: Funds provided pursuant to the Master Contract shall not be used for any partisan political activity, or for activities that attempt to influence legislation or election or defeat of any candidate for public office.

S. Reciprocity and Sanctions Provisions: The Contractor is hereby notified that if its principal place of business is located in a country, nation, province, state, or political subdivision that penalizes New York State vendors, and if the goods or services it offers shall be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively) require that it be denied contracts which it would otherwise obtain.³

T. Reporting Fraud and Abuse: Contractor acknowledges that it has reviewed information on how to prevent, detect, and report fraud, waste and abuse of public funds, including information about the Federal False Claims Act, the New York State False Claims Act, and whistleblower protections.

U. Non-Collusive Bidding: By submission of this bid, the Contractor and each person signing on behalf of the Contractor certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his or her knowledge and belief that its bid was arrived at independently and without collusion aimed at restricting competition. The Contractor further affirms that, at the time the Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive binding certification on the Contractor's behalf.

V. Federally Funded Grants and Requirements Mandated by Federal Laws: All of the Specific Federal requirements that are applicable to the Master Contract are identified in Attachment A-2 (Federally Funded Grants and Requirements Mandated by Federal Laws) hereto. To the extent that the Master Contract is funded in whole or part with Federal funds or mandated by Federal laws, (i) the provisions of the Master Contract that conflict with Federal rules, Federal regulations, or Federal program specific requirements shall not apply and (ii) the Contractor agrees to comply with all applicable federal rules, regulations and program specific requirements including, but not limited to, those provisions that are set forth in Attachment A-2 (Federally Funded Grants and Requirements Mandated by Federal Laws) hereto.

II. TERM, TERMINATION AND SUSPENSION

A. Term: The term of the Master Contract shall be as specified on the Face Page, unless terminated sooner as provided herein.

B. Renewal:

1. General Renewal: The Master Contract may consist of successive periods on the same terms and conditions, as specified within the Master Contract (a "Simplified Renewal Contract"). Each additional or superseding period shall be on the forms specified by the State and shall be incorporated in the Master Contract.

³ As of October 9, 2012, the list of discriminatory jurisdictions subject to this provision includes the states of Alaska, Hawaii, Louisiana, South Carolina, West Virginia, and Wyoming. Contact NYS Department of Economic Development for the most current list of jurisdictions subject to the provision.

2. *Renewal Notice to Not-for-Profit Contractors:*

- a) Pursuant to State Finance Law § 179-t, if the Master Contract is with a not-for-profit Contractor and provides for a renewal option, the State shall notify the Contractor of the State's intent to renew or not to renew the Master Contract no later than ninety (90) calendar days prior to the end of the term of the Master Contract, unless funding for the renewal is contingent upon enactment of an appropriation. If funding for the renewal is contingent upon enactment of an appropriation, the State shall notify the Contractor of the State's intent to renew or not to renew the Master Contract the later of: (1) ninety (90) calendar days prior to the end of the term of the Master Contract, and (2) thirty (30) calendar days after the necessary appropriation becomes law. Notwithstanding the foregoing, in the event that the State is unable to comply with the time frames set forth in this paragraph due to unusual circumstances beyond the control of the State ("Unusual Circumstances"), no payment of interest shall be due to the not-for-profit Contractor. For purposes of State Finance Law § 179-t, "Unusual Circumstances" shall not mean the failure by the State to (i) plan for implementation of a program, (ii) assign sufficient staff resources to implement a program, (iii) establish a schedule for the implementation of a program or (iv) anticipate any other reasonably foreseeable circumstance.
- b) Notification to the not-for-profit Contractor of the State's intent to not renew the Master Contract must be in writing in the form of a letter, with the reason(s) for the non-renewal included. If the State does not provide notice to the not-for-profit Contractor of its intent not to renew the Master Contract as required in this Section and State Finance Law § 179-t, the Master Contract shall be deemed continued until the date the State provides the necessary notice to the Contractor, in accordance with State Finance Law § 179-t. Expenses incurred by the not-for-profit Contractor during such extension shall be reimbursable under the terms of the Master Contract.

C. Termination:

1. *Grounds:*

- a) Mutual Consent: The Master Contract may be terminated at any time upon mutual written consent of the State and the Contractor.
- b) Cause: The State may terminate the Master Contract immediately, upon written notice of termination to the Contractor, if the Contractor fails to comply with any of the terms and conditions of the Master Contract and/or with any laws, rules, regulations, policies, or procedures that are applicable to the Master Contract.
- c) Non-Responsibility: In accordance with the provisions of Sections IV(N)(6) and (7) herein, the State may make a final determination that the Contractor is non-responsible (Determination of Non-Responsibility). In such event, the State may terminate the Master Contract at the Contractor's expense, complete the contractual requirements in any manner the State deems advisable and pursue available legal or equitable remedies for breach.
- d) Convenience: The State may terminate the Master Contract in its sole discretion upon thirty (30) calendar days prior written notice.
- e) Lack of Funds: If for any reason the State or the Federal government terminates or reduces

its appropriation to the applicable State Agency entering into the Master Contract or fails to pay the full amount of the allocation for the operation of one or more programs funded under this Master Contract, the Master Contract may be terminated or reduced at the State Agency's discretion, provided that no such reduction or termination shall apply to allowable costs already incurred by the Contractor where funds are available to the State Agency for payment of such costs. Upon termination or reduction of the Master Contract, all remaining funds paid to the Contractor that are not subject to allowable costs already incurred by the Contractor shall be returned to the State Agency. In any event, no liability shall be incurred by the State (including the State Agency) beyond monies available for the purposes of the Master Contract. The Contractor acknowledges that any funds due to the State Agency or the State of New York because of disallowed expenditures after audit shall be the Contractor's responsibility.

- f) Force Majeure: The State may terminate or suspend its performance under the Master Contract immediately upon the occurrence of a "force majeure." For purposes of the Master Contract, "force majeure" shall include, but not be limited to, natural disasters, war, rebellion, insurrection, riot, strikes, lockout and any unforeseen circumstances and acts beyond the control of the State which render the performance of its obligations impossible.

2. Notice of Termination:

- a) Service of notice: Written notice of termination shall be sent by:
- (i) personal messenger service; or
 - (ii) certified mail, return receipt requested and first class mail.
- b) Effective date of termination: The effective date of the termination shall be the later of (i) the date indicated in the notice and (ii) the date the notice is received by the Contractor, and shall be established as follows:
- (i) if the notice is delivered by hand, the date of receipt shall be established by the receipt given to the Contractor or by affidavit of the individual making such hand delivery attesting to the date of delivery; or
 - (ii) if the notice is delivered by registered or certified mail, by the receipt returned from the United States Postal Service, or if no receipt is returned, five (5) business days from the date of mailing of the first class letter, postage prepaid, in a depository under the care and control of the United States Postal Service.

3. Effect of Notice and Termination on State's Payment Obligations:

- a) Upon receipt of notice of termination, the Contractor agrees to cancel, prior to the effective date of any prospective termination, as many outstanding obligations as possible, and agrees not to incur any new obligations after receipt of the notice without approval by the State.
- b) The State shall be responsible for payment on claims for services or work provided and costs incurred pursuant to the terms of the Master Contract. In no event shall the State be liable for expenses and obligations arising from the requirements of the Master Contract after its termination date.

4. *Effect of Termination Based on Misuse or Conversion of State or Federal Property:*

Where the Master Contract is terminated for cause based on Contractor's failure to use some or all of the real property or equipment purchased pursuant to the Master Contract for the purposes set forth herein, the State may, at its option, require:

- a) the repayment to the State of any monies previously paid to the Contractor; or
- b) the return of any real property or equipment purchased under the terms of the Master Contract; or
- c) an appropriate combination of clauses (a) and (b) of Section II(C)(4) herein.

Nothing herein shall be intended to limit the State's ability to pursue such other legal or equitable remedies as may be available.

D. Suspension: The State may, in its discretion, order the Contractor to suspend performance for a reasonable period of time. In the event of such suspension, the Contractor shall be given a formal written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor shall comply with the particulars of the notice. The State shall have no obligation to reimburse Contractor's expenses during such suspension period. Activities may resume at such time as the State issues a formal written notice authorizing a resumption of performance under the Master Contract.

III. PAYMENT AND REPORTING

A. Terms and Conditions:

1. In full consideration of contract services to be performed, the State Agency agrees to pay and the Contractor agrees to accept a sum not to exceed the amount noted on the Face Page.
2. The State has no obligation to make payment until all required approvals, including the approval of the AG and OSC, if required, have been obtained. Contractor obligations or expenditures that precede the start date of the Master Contract shall not be reimbursed.
3. Contractor must provide complete and accurate billing invoices to the State in order to receive payment. Provided, however, the State may, at its discretion, automatically generate a voucher in accordance with an approved contract payment schedule. Billing invoices submitted to the State must contain all information and supporting documentation required by Attachment D (Payment and Reporting Schedule) and Section III(C) herein. The State may require the Contractor to submit billing invoices electronically.
4. Payment for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the head of the State Agency, in the sole discretion of the head of such State Agency, due to extenuating circumstances. Such electronic payment shall be made in accordance with OSC's procedures and practices to authorize electronic payments.
5. If travel expenses are an approved expenditure under the Master Contract, travel expenses shall be reimbursed at the lesser of the rates set forth in the written standard travel policy of the Contractor,

the OSC guidelines, or United States General Services Administration rates. No out-of-state travel costs shall be permitted unless specifically detailed and pre-approved by the State.

6. Timeliness of advance payments or other claims for reimbursement, and any interest to be paid to Contractor for late payment, shall be governed by Article 11-A of the State Finance Law to the extent required by law.
7. Article 11-B of the State Finance Law sets forth certain time frames for the Full Execution of contracts or renewal contracts with not-for-profit organizations and the implementation of any program plan associated with such contract. For purposes of this section, "Full Execution" shall mean that the contract has been signed by all parties thereto and has obtained the approval of the AG and OSC. Any interest to be paid on a missed payment to the Contractor based on a delay in the Full Execution of the Master Contract shall be governed by Article 11-B of the State Finance Law.

B. Advance Payment and Recoupment:

1. Advance payments, which the State in its sole discretion may make to not-for-profit grant recipients, shall be made and recouped in accordance with State Finance Law Section 179(u), this Section and the provisions of Attachment D (Payment and Reporting Schedule).
2. Initial advance payments made by the State to not-for-profit grant recipients shall be due no later than thirty (30) calendar days, excluding legal holidays, after the first day of the Contract Term or, if renewed, in the period identified on the Face Page. Subsequent advance payments made by the State to not-for-profit grant recipients shall be due no later than thirty (30) calendar days, excluding legal holidays, after the dates specified in Attachment D (Payment and Reporting Schedule).
3. For subsequent contract years in multi-year contracts, Contractor will be notified of the scheduled advance payments for the upcoming contract year no later than 90 days prior to the commencement of the contract year. For simplified renewals, the payment schedule (Attachment D) will be modified as part of the renewal process.
4. Recoupment of any advance payment(s) shall be recovered by crediting the percentage of subsequent claims listed in Attachment D (Payment and Reporting Schedule) and Section III(C) herein and such claims shall be reduced until the advance is fully recovered within the Contract Term. Any unexpended advance balance at the end of the Contract Term shall be refunded by the Contractor to the State.
5. If for any reason the amount of any claim is not sufficient to cover the proportionate advance amount to be recovered, then subsequent claims may be reduced until the advance is fully recovered.

C. Claims for Reimbursement:

1. The Contractor shall submit claims for the reimbursement of expenses incurred on behalf of the State under the Master Contract in accordance with this Section and the applicable claiming schedule in Attachment D (Payment and Reporting Schedule).

Vouchers submitted for payment shall be deemed to be a certification that the payments requested are for project expenditures made in accordance with the items as contained in the applicable Attachment B form (Budget) and during the Contract Term. When submitting a voucher, such voucher shall also be deemed to certify that: (i) the payments requested do not duplicate reimbursement from other sources

of funding; and (ii) the funds provided herein do not replace funds that, in the absence of this grant, would have been made available by the Contractor for this program. Requirement (ii) does not apply to grants funded pursuant to a Community Projects Fund appropriation.

2. Consistent with the selected reimbursement claiming schedule in Attachment D (Payment and Reporting Schedule), the Contractor shall comply with the appropriate following provisions:

a) Quarterly Reimbursement: The Contractor shall be entitled to receive payments for work, projects, and services rendered as detailed and described in Attachment C (Work Plan). The Contractor shall submit to the State Agency quarterly voucher claims and supporting documentation. The Contractor shall submit vouchers to the State Agency in accordance with the procedures set forth in Section III(A)(3) herein.

b) Monthly Reimbursement: The Contractor shall be entitled to receive payments for work, projects, and services rendered as detailed and described in Attachment C (Work Plan).

The Contractor shall submit to the State Agency monthly voucher claims and supporting documentation. The Contractor shall submit vouchers to the State Agency in accordance with the procedures set forth in Section III(A)(3) herein.

c) Biannual Reimbursement: The Contractor shall be entitled to receive payments for work, projects, and services rendered as detailed and described in Attachment C (Work Plan).

The Contractor shall submit to the State Agency biannually voucher claims and supporting documentation. The Contractor shall submit vouchers to the State Agency in accordance with the procedures set forth in Section III(A)(3) herein.

d) Milestone/Performance Reimbursement:⁴ Requests for payment based upon an event or milestone may be either severable or cumulative. A severable event/milestone is independent of accomplishment of any other event. If the event is cumulative, the successful completion of an event or milestone is dependent on the previous completion of another event.

Milestone payments shall be made to the Contractor when requested in a form approved by the State, and at frequencies and in amounts stated in Attachment D (Payment and Reporting Schedule). The State Agency shall make milestone payments subject to the Contractor's satisfactory performance.

e) Fee for Service Reimbursement:⁵ Payment shall be limited to only those fees specifically agreed upon in the Master Contract and shall be payable no more frequently than monthly upon submission of a voucher by the contractor.

f) Rate Based Reimbursement:⁶ Payment shall be limited to rate(s) established in the Master Contract. Payment may be requested no more frequently than monthly.

⁴ A milestone/performance payment schedule identifies mutually agreed-to payment amounts based on meeting contract events or milestones. Events or milestones must represent integral and meaningful aspects of contract performance and should signify true progress in completing the Master Contract effort.

⁵ Fee for Service is a rate established by the Contractor for a service or services rendered.

⁶ Rate based agreements are those agreements in which payment is premised upon a specific established rate per unit.

- g) Scheduled Reimbursement:⁷ The State Agency shall generate vouchers at the frequencies and amounts as set forth in Attachment D (Payment and Reporting Schedule), and service reports shall be used to determine funding levels appropriate to the next annual contract period.
 - h) Interim Reimbursement: The State Agency shall generate vouchers on an interim basis and at the amounts requested by the Contractor as set forth in Attachment D (Payment and Reporting Schedule).
 - i) Fifth Quarter Payments:⁸ Fifth quarter payment shall be paid to the Contractor at the conclusion of the final scheduled payment period of the preceding contract period. The State Agency shall use a written directive for fifth quarter financing. The State Agency shall generate a voucher in the fourth quarter of the current contract year to pay the scheduled payment for the next contract year.
- 3. The Contractor shall also submit supporting fiscal documentation for the expenses claimed.
 - 4. The State reserves the right to withhold up to fifteen percent (15%) of the total amount of the Master Contract as security for the faithful completion of services or work, as applicable, under the Master Contract. This amount may be withheld in whole or in part from any single payment or combination of payments otherwise due under the Master Contract. In the event that such withheld funds are insufficient to satisfy Contractor's obligations to the State, the State may pursue all available remedies, including the right of setoff and recoupment.
 - 5. The State shall not be liable for payments on the Master Contract if it is made pursuant to a Community Projects Fund appropriation if insufficient monies are available pursuant to Section 99-d of the State Finance Law.
 - 6. All vouchers submitted by the Contractor pursuant to the Master Contract shall be submitted to the State Agency no later than thirty (30) calendar days after the end date of the period for which reimbursement is claimed. In no event shall the amount received by the Contractor exceed the budget amount approved by the State Agency, and, if actual expenditures by the Contractor are less than such sum, the amount payable by the State Agency to the Contractor shall not exceed the amount of actual expenditures.
 - 7. All obligations must be incurred prior to the end date of the contract. Notwithstanding the provisions of Section III(C)(6) above, with respect to the final period for which reimbursement is claimed, so long as the obligations were incurred prior to the end date of the contract, the Contractor shall have up to ninety (90) calendar days after the contract end date to make expenditures; provided, however, that if the Master Contract is funded in whole or in part, with Federal funds, the Contractor shall have up to sixty (60) calendar days after the contract end date to make expenditures.

D. Identifying Information and Privacy Notification:

⁷ Scheduled Reimbursement agreements provide for payments that occur at defined and regular intervals that provide for a specified dollar amount to be paid to the Contractor at the beginning of each payment period (i.e. quarterly, monthly, or bi-annually). While these payments are related to the particular services and outcomes defined in the Master Contract, they are not depending upon particular services or expenses in any one payment period and provide the Contractor with a defined and regular payment over the life of the contract.

⁸ Fifth Quarter Payments occurs where there are scheduled payments and where there is an expectation that services will be continued through renewals or subsequent contracts. Fifth Quarter Payments allow for the continuation of scheduled payments to a Contractor for the first payment period quarter of an anticipated renewal or new contract.

1. Every voucher or New York State Claim for Payment submitted to a State Agency by the Contractor, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property, must include the Contractor's Vendor Identification Number assigned by the Statewide Financial System, and any or all of the following identification numbers: (i) the Contractor's Federal employer identification number, (ii) the Contractor's Federal social security number, and/or (iii) DUNS number. Failure to include such identification number or numbers may delay payment by the State to the Contractor. Where the Contractor does not have such number or numbers, the Contractor, on its voucher or Claim for Payment, must provide the reason or reasons for why the Contractor does not have such number or numbers.
2. The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principle purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law. The personal information is requested by the purchasing unit of the State Agency contracting to purchase the goods or services or lease the real or personal property covered by the Master Contract. This information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

E. Refunds:

1. In the event that the Contractor must make a refund to the State for Master Contract-related activities, including repayment of an advance or an audit disallowance, payment must be made payable as set forth in Attachment A-1 (Program Specific Terms and Conditions). The Contractor must reference the contract number with its payment and include a brief explanation of why the refund is being made. Refund payments must be submitted to the Designated Refund Office at the address specified in Attachment A-1 (Program Specific Terms and Conditions).
2. If at the end or termination of the Master Contract, there remains any unexpended balance of the monies advanced under the Master Contract in the possession of the Contractor, the Contractor shall make payment within forty-five (45) calendar days of the end or termination of the Master Contract. In the event that the Contractor fails to refund such balance the State may pursue all available remedies.

F. Outstanding Amounts Owed to the State:

Prior period overpayments (including, but not limited to, contract advances in excess of actual expenditures) and/or audit recoveries associated with the Contractor may be recouped against future payments made under this Master Contract to Contractor. The recoupment generally begins with the first payment made to the Contractor following identification of the overpayment and/or audit recovery amount. In the event that there are no payments to apply recoveries against, the Contractor shall make payment as provided in Section III(E) (Refunds) herein.

G. Program and Fiscal Reporting Requirements:

1. The Contractor shall submit required periodic reports in accordance with the applicable schedule provided in Attachment D (Payment and Reporting Schedule). All required reports or

other work products developed pursuant to the Master Contract must be completed as provided by the agreed upon work schedule in a manner satisfactory and acceptable to the State Agency in order for the Contractor to be eligible for payment.

2. Consistent with the selected reporting options in Attachment D (Payment and Reporting Schedule), the Contractor shall comply with the following applicable provisions:
 - a) If the Expenditure Based Reports option is indicated in Attachment D (Payment and Reporting Schedule), the Contractor shall provide the State Agency with one or more of the following reports as required by the following provisions and Attachment D (Payment and Reporting Schedule) as applicable:
 - (i) *Narrative/Qualitative Report*: The Contractor shall submit, on a quarterly basis, not later than the time period listed in Attachment D (Payment and Reporting Schedule), a report, in narrative form, summarizing the services rendered during the quarter. This report shall detail how the Contractor has progressed toward attaining the qualitative goals enumerated in Attachment C (Work Plan). This report should address all goals and objectives of the project and include a discussion of problems encountered and steps taken to solve them.
 - (ii) *Statistical/Quantitative Report*: The Contractor shall submit, on a quarterly basis, not later than the time period listed in Attachment D (Payment and Reporting Schedule), a detailed report analyzing the quantitative aspects of the program plan, as appropriate (e.g., number of meals served, clients transported, patient/client encounters, procedures performed, training sessions conducted, etc.)
 - (iii) *Expenditure Report*: The Contractor shall submit, on a quarterly basis, not later than the time period listed in Attachment D (Payment and Reporting Schedule), a detailed expenditure report, by object of expense. This report shall accompany the voucher submitted for such period.
 - (iv) *Final Report*: The Contractor shall submit a final report as required by the Master Contract, not later than the time period listed in Attachment D (Payment and Reporting Schedule) which reports on all aspects of the program and detailing how the use of funds were utilized in achieving the goals set forth in Attachment C (Work Plan).
 - (v) *Consolidated Fiscal Report (CFR)*: The Contractor shall submit a CFR, which includes a year-end cost report and final claim not later than the time period listed in Attachment D (Payment and Reporting Schedule).
 - b) If the Performance-Based Reports option is indicated in Attachment D (Payment and Reporting Schedule), the Contractor shall provide the State Agency with the following reports as required by the following provisions and Attachment D (Payment and Reporting Schedule) as applicable:
 - (i) *Progress Report*: The Contractor shall provide the State Agency with a written progress report using the forms and formats as provided by the State Agency, summarizing the work performed during the period. These reports shall detail the Contractor's progress toward attaining the specific goals enumerated in Attachment C (Work Plan). Progress reports shall be submitted in a format prescribed in the Master Contract.
 - (ii) *Final Progress Report*: Final scheduled payment is due during the time period set forth in

Attachment D (Payment and Reporting Schedule). The deadline for submission of the final report shall be the date set forth in Attachment D (Payment and Reporting Schedule). The State Agency shall complete its audit and notify the Contractor of the results no later than the date set forth in Attachment D (Payment and Reporting Schedule). Payment shall be adjusted by the State Agency to reflect only those services/expenditures that were made in accordance with the Master Contract. The Contractor shall submit a detailed comprehensive final progress report not later than the date set forth in Attachment D (Payment and Reporting Schedule), summarizing the work performed during the entire Contract Term (i.e., a cumulative report), in the forms and formats required.

3. In addition to the periodic reports stated above, the Contractor may be required (a) to submit such other reports as are required in Table 1 of Attachment D (Payment and Reporting Schedule), and (b) prior to receipt of final payment under the Master Contract, to submit one or more final reports in accordance with the form, content, and schedule stated in Table 1 of Attachment D (Payment and Reporting Schedule).

H. Notification of Significant Occurrences:

1. If any specific event or conjunction of circumstances threatens the successful completion of this project, in whole or in part, including where relevant, timely completion of milestones or other program requirements, the Contractor agrees to submit to the State Agency within three (3) calendar days of becoming aware of the occurrence or of such problem, a written description thereof together with a recommended solution thereto.
2. The Contractor shall immediately notify in writing the program manager assigned to the Master Contract of any unusual incident, occurrence, or event that involves the staff, volunteers, directors or officers of the Contractor, any subcontractor or program participant funded through the Master Contract, including but not limited to the following: death or serious injury; an arrest or possible criminal activity that could impact the successful completion of this project; any destruction of property; significant damage to the physical plant of the Contractor; or other matters of a similarly serious nature.

IV. ADDITIONAL CONTRACTOR OBLIGATIONS, REPRESENTATIONS AND WARRANTIES

A. Contractor as an Independent Contractor/Employee:

1. The State and the Contractor agree that the Contractor is an independent contractor and not an employee of the State and may neither hold itself out nor claim to be an officer, employee, or subdivision of the State nor make any claim, demand, or application to or for any right based upon any different status. The Contractor shall be solely responsible for the recruitment, hiring, provision of employment benefits, payment of salaries and management of its project personnel. These functions shall be carried out in accordance with the provisions of the Master Contract, and all applicable Federal and State laws and regulations.
2. The Contractor warrants that it, its staff, and any and all subcontractors have all the necessary licenses, approvals, and certifications currently required by the laws of any applicable local, state, or Federal government to perform the services or work, as applicable, pursuant to the Master Contract and/or any subcontract entered into under the Master Contract. The Contractor further agrees that such required licenses, approvals, and certificates shall be kept in full force

and effect during the term of the Master Contract, or any extension thereof, and to secure any new licenses, approvals, or certificates within the required time frames and/or to require its staff and subcontractors to obtain the requisite licenses, approvals, or certificates. In the event the Contractor, its staff, and/or subcontractors are notified of a denial or revocation of any license, approval, or certification to perform the services or work, as applicable, under the Master Contract, Contractor shall immediately notify the State.

B. Subcontractors:

1. If the Contractor enters into subcontracts for the performance of work pursuant to the Master Contract, the Contractor shall take full responsibility for the acts and omissions of its subcontractors. Nothing in the subcontract shall impair the rights of the State under the Master Contract. No contractual relationship shall be deemed to exist between the subcontractor and the State.
2. The Contractor agrees not to enter into any subcontracts, or revisions to subcontracts, that are in excess of \$100,000 for the performance of the obligations contained herein until it has received the prior written permission of the State, which shall have the right to review and approve each and every subcontract in excess of \$100,000 prior to giving written permission to the Contractor to enter into the subcontract. All agreements between the Contractor and subcontractors shall be by written contract, signed by individuals authorized to bind the parties. All such subcontracts shall contain provisions for specifying (1) that the work performed by the subcontractor must be in accordance with the terms of the Master Contract, (2) that nothing contained in the subcontract shall impair the rights of the State under the Master Contract, and (3) that nothing contained in the subcontract, nor under the Master Contract, shall be deemed to create any contractual relationship between the subcontractor and the State. In addition, subcontracts shall contain any other provisions which are required to be included in subcontracts pursuant to the terms herein.
3. Prior to executing a subcontract, the Contractor agrees to require the subcontractor to provide to the State the information the State needs to determine whether a proposed subcontractor is a responsible vendor.
4. When a subcontract equals or exceeds \$100,000, the subcontractor must submit a Vendor Responsibility Questionnaire (Questionnaire).
5. When a subcontract is executed, the Contractor shall provide detailed subcontract information (a copy of subcontract will suffice) to the State within fifteen (15) calendar days after execution. The State may request from the Contractor copies of subcontracts between a subcontractor and its subcontractor.
6. The Contractor shall require any and all subcontractors to submit to the Contractor all financial claims for Services or work to the State agency, as applicable, rendered and required supporting documentation and reports as necessary to permit Contractor to meet claim deadlines and documentation requirements as established in Attachment D (Payment and Reporting Schedule) and Section III. Subcontractors shall be paid by the Contractor on a timely basis after submitting the required reports and vouchers for reimbursement of services or work, as applicable. Subcontractors shall be informed by the Contractor of the possibility of non-payment or rejection by the Contractor of claims that do not contain the required information, and/or are not received by the Contractor by said due date.

C. Use of Material, Equipment, or Personnel:

1. The Contractor shall not use materials, equipment, or personnel paid for under the Master Contract for any activity other than those provided for under the Master Contract, except with the State's prior written permission.
2. Any interest accrued on funds paid to the Contractor by the State shall be deemed to be the property of the State and shall either be credited to the State at the close-out of the Master Contract or, upon the written permission of the State, shall be expended on additional services or work, as applicable, provided for under the Master Contract.

D. Property:

1. Property is real property, equipment, or tangible personal property having a useful life of more than one year and an acquisition cost of \$1,000 or more per unit.
 - a) If an item of Property required by the Contractor is available as surplus to the State, the State at its sole discretion, may arrange to provide such Property to the Contractor in lieu of the purchase of such Property.
 - b) If the State consents in writing, the Contractor may retain possession of Property owned by the State, as provided herein, after the termination of the Master Contract to use for similar purposes. Otherwise, the Contractor shall return such Property to the State at the Contractor's cost and expense upon the expiration of the Master Contract.
 - c) In addition, the Contractor agrees to permit the State to inspect the Property and to monitor its use at reasonable intervals during the Contractor's regular business hours.
 - d) The Contractor shall be responsible for maintaining and repairing Property purchased or procured under the Master Contract at its own cost and expense. The Contractor shall procure and maintain insurance at its own cost and expense in an amount satisfactory to the State Agency, naming the State Agency as an additional insured, covering the loss, theft or destruction of such equipment.
 - e) A rental charge to the Master Contract for a piece of Property owned by the Contractor shall not be allowed.
 - f) The State has the right to review and approve in writing any new contract for the purchase of or lease for rental of Property (Purchase/Lease Contract) operated in connection with the provision of the services or work, as applicable, as specified in the Master Contract, if applicable, and any modifications, amendments, or extensions of an existing lease or purchase prior to its execution. If, in its discretion, the State disapproves of any Purchase/Lease Contract, then the State shall not be obligated to make any payments for such Property.
 - g) No member, officer, director or employee of the Contractor shall retain or acquire any interest, direct or indirect, in any Property, paid for with funds under the Master Contract, nor retain any interest, direct or indirect, in such, without full and complete prior disclosure of such interest and the date of acquisition thereof, in writing to the Contractor and the State.

2. For non-Federally-funded contracts, unless otherwise provided herein, the State shall have the following rights to Property purchased with funds provided under the Master Contract:
 - a) For cost-reimbursable contracts, all right, title and interest in such Property shall belong to the State.
 - b) For performance-based contracts, all right, title and interest in such Property shall belong to the Contractor.
3. For Federally funded contracts, title to Property whose requisition cost is borne in whole or in part by monies provided under the Master Contract shall be governed by the terms and conditions of Attachment A-2 (Federally Funded Grants and Requirements Mandated by Federal Laws).
4. Upon written direction by the State, the Contractor shall maintain an inventory of all Property that is owned by the State as provided herein.
5. The Contractor shall execute any documents which the State may reasonably require to effectuate the provisions of this section.

E. Records and Audits:

1. General:

- a) The Contractor shall establish and maintain, in paper or electronic format, complete and accurate books, records, documents, receipts, accounts, and other evidence directly pertinent to its performance under the Master Contract (collectively, Records).
- b) The Contractor agrees to produce and retain for the balance of the term of the Master Contract, and for a period of six years from the later of the date of (i) the Master Contract and (ii) the most recent renewal of the Master Contract, any and all Records necessary to substantiate upon audit, the proper deposit and expenditure of funds received under the Master Contract. Such Records may include, but not be limited to, original books of entry (e.g., cash disbursements and cash receipts journal), and the following specific records (as applicable) to substantiate the types of expenditures noted:
 - (i) personal service expenditures: cancelled checks and the related bank statements, time and attendance records, payroll journals, cash and check disbursement records including copies of money orders and the like, vouchers and invoices, records of contract labor, any and all records listing payroll and the money value of non-cash advantages provided to employees, time cards, work schedules and logs, employee personal history folders, detailed and general ledgers, sales records, miscellaneous reports and returns (tax and otherwise), and cost allocation plans, if applicable.
 - (ii) payroll taxes and fringe benefits: cancelled checks, copies of related bank statements, cash and check disbursement records including copies of money orders and the like, invoices for fringe benefit expenses, miscellaneous reports and returns (tax and otherwise), and cost allocation plans, if applicable.
 - (iii) non-personal services expenditures: original invoices/receipts, cancelled checks and related bank statements, consultant agreements, leases, and cost allocation plans, if

applicable.

(iv) receipt and deposit of advance and reimbursements: itemized bank stamped deposit slips, and a copy of the related bank statements.

- c) The OSC, AG and any other person or entity authorized to conduct an examination, as well as the State Agency or State Agencies involved in the Master Contract that provided funding, shall have access to the Records during the hours of 9:00 a.m. until 5:00 p.m., Monday through Friday (excluding State recognized holidays), at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying.
- d) The State shall protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records, as exempt under Section 87 of the Public Officers Law, is reasonable.
- e) Nothing contained herein shall diminish, or in any way adversely affect, the State's rights in connection with its audit and investigatory authority or the State's rights in connection with discovery in any pending or future litigation.

2. Cost Allocation:

- a) For non-performance based contracts, the proper allocation of the Contractor's costs must be made according to a cost allocation plan that meets the requirements of OMB Circulars A-87, A-122, and/or A-21. Methods used to determine and assign costs shall conform to generally accepted accounting practices and shall be consistent with the method(s) used by the Contractor to determine costs for other operations or programs. Such accounting standards and practices shall be subject to approval of the State.
- b) For performance based milestone contracts, or for the portion of the contract amount paid on a performance basis, the Contractor shall maintain documentation demonstrating that milestones were attained.

3. Federal Funds: For records and audit provisions governing Federal funds, please see Attachment A-2 (Federally Funded Grants and Requirements Mandated by Federal Laws).

F. Confidentiality: The Contractor agrees that it shall use and maintain personally identifiable information relating to individuals who may receive services, and their families pursuant to the Master Contract, or any other information, data or records marked as, or reasonably deemed, confidential by the State (Confidential Information) only for the limited purposes of the Master Contract and in conformity with applicable provisions of State and Federal law. The Contractor (i) has an affirmative obligation to safeguard any such Confidential Information from unnecessary or unauthorized disclosure and (ii) must comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208).

G. Publicity:

1. Publicity includes, but is not limited to: news conferences; news releases; public announcements; advertising; brochures; reports; discussions or presentations at conferences or meetings; and/or the inclusion of State materials, the State's name or other such references to the State in any document or forum. Publicity regarding this project may not be released without prior written approval from the State.
 2. Any publications, presentations or announcements of conferences, meetings or trainings which are funded in whole or in part through any activity supported under the Master Contract may not be published, presented or announced without prior approval of the State. Any such publication, presentation or announcement shall:
 - a) Acknowledge the support of the State of New York and, if funded with Federal funds, the applicable Federal funding agency; and
 - b) State that the opinions, results, findings and/or interpretations of data contained therein are the responsibility of the Contractor and do not necessarily represent the opinions, interpretations or policy of the State or if funded with Federal funds, the applicable Federal funding agency.
 3. Notwithstanding the above, the Contractor may submit for publication, scholarly or academic publications that derive from activity under the Master Contract (but are not deliverable under the Master Contract), provided that the Contractor first submits such manuscripts to the State forty-five (45) calendar days prior to submission for consideration by a publisher in order for the State to review the manuscript for compliance with confidentiality requirements and restrictions and to make such other comments as the State deems appropriate. All derivative publications shall follow the same acknowledgments and disclaimer as described in Section V(G)(2) (Publicity) hereof.
- H. Web-Based Applications-Accessibility:** Any web-based intranet and Internet information and applications development, or programming delivered pursuant to the Master Contract or procurement shall comply with New York State Enterprise IT Policy NYS-P08-005, Accessibility Web-Based Information and Applications, and New York State Enterprise IT Standard NYS-S08-005, Accessibility of Web-Based Information Applications, as such policy or standard may be amended, modified or superseded, which requires that State Agency web-based intranet and Internet information and applications are accessible to person with disabilities. Web content must conform to New York State Enterprise IT Standards NYS-S08-005, as determined by quality assurance testing. Such quality assurance testing shall be conducted by the State Agency and the results of such testing must be satisfactory to the State Agency before web content shall be considered a qualified deliverable under the Master Contract or procurement.
- I. Non-Discrimination Requirements:** Pursuant to Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor and sub-contractors will not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex (including gender expression), national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that the Master Contract shall be performed within the State of New York, the Contractor

agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under the Master Contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, the Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under the Master Contract. The Contractor shall be subject to fines of \$50.00 per person per day for any violation of Section 220-e or Section 239 of the Labor Law.

J. Equal Opportunities for Minorities and Women; Minority and Women Owned Business Enterprises: In accordance with Section 312 of the Executive Law and 5 NYCRR 143, if the Master Contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby a contracting State Agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting State Agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting State Agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the Contractor certifies and affirms that (i) it is subject to Article 15-A of the Executive Law which includes, but is not limited to, those provisions concerning the maximizing of opportunities for the participation of minority and women-owned business enterprises and (ii) the following provisions shall apply and it is Contractor's equal employment opportunity policy that:

1. The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status;
2. The Contractor shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts;
3. The Contractor shall undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;
4. At the request of the State, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative shall not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative shall affirmatively cooperate in the implementation of the Contractor's obligations herein; and
5. The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants shall be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age,

disability or marital status.

The Contractor shall include the provisions of subclauses 1–5 of this Section (IV)(J), in every subcontract over \$25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (Work) except where the Work is for the beneficial use of the Contractor. Section 312 of the Executive Law does not apply to: (i) work, goods or services unrelated to the Master Contract; or (ii) employment outside New York State. The State shall consider compliance by the Contractor or a subcontractor with the requirements of any Federal law concerning equal employment opportunity which effectuates the purpose of this section. The State shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such Federal law and if such duplication or conflict exists, the State shall waive the applicability of Section 312 of the Executive Law to the extent of such duplication or conflict. The Contractor shall comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

K. Omnibus Procurement Act of 1992: It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority and women-owned business enterprises, as bidders, subcontractors and suppliers on its procurement contracts.

1. If the total dollar amount of the Master Contract is greater than \$1 million, the Omnibus Procurement Act of 1992 requires that by signing the Master Contract, the Contractor certifies the following:
 - a) The Contractor has made reasonable efforts to encourage the participation of State business enterprises as suppliers and subcontractors, including certified minority and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;
 - b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;
 - c) The Contractor agrees to make reasonable efforts to provide notification to State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and
 - d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of the Master Contract and agrees to cooperate with the State in these efforts.

L. Workers' Compensation Benefits:

1. In accordance with Section 142 of the State Finance Law, the Master Contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of the Master Contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

2. If a Contractor believes they are exempt from the Workers Compensation insurance requirement they must apply for an exemption.

M. Unemployment Insurance Compliance: The Contractor shall remain current in both its quarterly reporting and payment of contributions or payments in lieu of contributions, as applicable, to the State Unemployment Insurance system as a condition of maintaining this grant.

The Contractor hereby authorizes the State Department of Labor to disclose to the State Agency staff only such information as is necessary to determine the Contractor's compliance with the State Unemployment Insurance Law. This includes, but is not limited to, the following:

1. any records of unemployment insurance (UI) contributions, interest, and/or penalty payment arrears or reporting delinquency;
2. any debts owed for UI contributions, interest, and/or penalties;
3. the history and results of any audit or investigation; and
4. copies of wage reporting information.

Such disclosures are protected under Section 537 of the State Labor Law, which makes it a misdemeanor for the recipient of such information to use or disclose the information for any purpose other than the performing due diligence as a part of the approval process for the Master Contract.

N. Vendor Responsibility:

1. If a Contractor is required to complete a Questionnaire, the Contractor covenants and represents that it has, to the best of its knowledge, truthfully, accurately and thoroughly completed such Questionnaire. Although electronic filing is preferred, the Contractor may obtain a paper form from the OSC prior to execution of the Master Contract. The Contractor further covenants and represents that as of the date of execution of the Master Contract, there are no material events, omissions, changes or corrections to such document requiring an amendment to the Questionnaire.
2. The Contractor shall provide to the State updates to the Questionnaire if any material event(s) occurs requiring an amendment or as new information material to such Questionnaire becomes available.
3. The Contractor shall, in addition, promptly report to the State the initiation of any investigation or audit by a governmental entity with enforcement authority with respect to any alleged violation of Federal or state law by the Contractor, its employees, its officers and/or directors in connection with matters involving, relating to or arising out of the Contractor's business. Such report shall be made within five (5) business days following the Contractor becoming aware of such event, investigation, or audit. Such report may be considered by the State in making a Determination of Vendor Non-Responsibility pursuant to this section.
4. The State reserves the right, in its sole discretion, at any time during the term of the Master Contract:

- a) to require updates or clarifications to the Questionnaire upon written request;
 - b) to inquire about information included in or required information omitted from the Questionnaire;
 - c) to require the Contractor to provide such information to the State within a reasonable timeframe; and
 - d) to require as a condition precedent to entering into the Master Contract that the Contractor agree to such additional conditions as shall be necessary to satisfy the State that the Contractor is, and shall remain, a responsible vendor; and
 - e) to require the Contractor to present evidence of its continuing legal authority to do business in New York State, integrity, experience, ability, prior performance, and organizational and financial capacity. By signing the Master Contract, the Contractor agrees to comply with any such additional conditions that have been made a part of the Master Contract.
5. The State, in its sole discretion, reserves the right to suspend any or all activities under the Master Contract, at any time, when it discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor shall be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the State issues a written notice authorizing a resumption of performance under the Master Contract.
6. The State, in its sole discretion, reserves the right to make a final Determination of Non-Responsibility at any time during the term of the Master Contract based on:
- a) any information provided in the Questionnaire and/or in any updates, clarifications or amendments thereof; or
 - b) the State's discovery of any material information which pertains to the Contractor's responsibility.
7. Prior to making a final Determination of Non-Responsibility, the State shall provide written notice to the Contractor that it has made a preliminary determination of non-responsibility. The State shall detail the reason(s) for the preliminary determination, and shall provide the Contractor with an opportunity to be heard.

O. Charities Registration: If applicable, the Contractor agrees to (i) obtain not-for-profit status, a Federal identification number, and a charitable registration number (or a declaration of exemption) and to furnish the State Agency with this information as soon as it is available, (ii) be in compliance with the OAG charities registration requirements at the time of the awarding of this Master Contract by the State and (iii) remain in compliance with the OAG charities registration requirements throughout the term of the Master Contract.

P. Consultant Disclosure Law:⁹ If this is a contract for consulting services, defined for purposes of

⁹ Not applicable to not-for-profit entities

this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal, or similar services, then in accordance with Section 163 (4-g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded the contract, the Department of Civil Service and the State Comptroller.

- Q. Wage and Hours Provisions:** If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be condition precedent to payment by the State of any State approved sums due and owing for work done upon the project.

ATTACHMENT A-1

New York State Department of State (4/21/20)

I. Agency Specific Clauses

For the purposes of this Agreement, the terms "State" and "Department" are interchangeable, unless the context requires otherwise. In addition, the terms "Agreement" and "Contract" are interchangeable, unless the context requires otherwise.

A. Project Timetable

The Contractor agrees to proceed expeditiously with the Project and to complete the Project in accordance with any timetable associated therewith as set forth in the Work Plan (Attachment C) as well as with the conditions of any applicable permits, administrative orders, or judicial orders and this Agreement.

B. Budget Modifications

Prior DOS written approval, which requires a detailed breakdown and justification, is required for all requests for budget modifications, regardless of the amount of the modification. Additional approvals will be required when modifications exceed thresholds described below.

Any proposed modification to a contract that will result in a transfer of funds among program activities or budget cost categories, but does not affect the amount, consideration, scope or other terms of such contracts must be submitted to DOS for submission to the Office of State Comptroller for approval when:

1. The amount of the modification is equal to or greater than ten percent of the total value of the contract for contracts of less than five million dollars; or
2. The amount of the modification is equal to or greater than five percent of the total value of the contract for contracts of more than five million dollars.

C. Applicable Terms

In addition to the criteria set forth in IV(E)(1)(b) of the Standard Terms and Conditions, documentation of personal service expenditures shall:

1. Be based upon actual work performed;
2. Be supported by internal controls that provide a reasonable assurance that the charges are accurate, allowable, and properly allocated; and
3. Comply with the Contractor's established accounting policies.

Notwithstanding the best evidence rule or any other legal principle or rule of evidence to the contrary, the Contractor acknowledges and agrees that it waives any and all objections to the admissibility into evidence at any court proceeding or to the use at any examination before trial of an electronic reproduction of this contract, in the form approved by the State Comptroller, if such approval was required, regardless of whether the original of said contract is in existence.

D. License to Use and Reproduce Documents, Intellectual Property and Other Works:

By acceptance of this Agreement, Contractor transfers to the Department a perpetual, transferable nonexclusive license to use, reproduce in any medium, and distribute, for any purpose, any intellectual property or other work purchased, developed or prepared for or in connection with the Project using funding provided pursuant to this Contract, including but not limited to reports, maps, designs, plans, analysis, and documents regardless of the medium in which they are originally produced. Contractor warrants to the Department that it has sufficient title or interest in such works to license pursuant to this Agreement, and further agrees and warrants that it shall not enter into any subcontract or other agreement purporting to limit such title or interest in such works in any manner that may compromise Contractor's ability to provide the aforesaid license to the Department. Such warranties shall survive the termination of this agreement. Contractor agrees to provide the original of each such work, or a copy thereof which is acceptable to the Department, to the Department before payments shall be made under this Agreement.

E. Property

The ownership of all property or intellectual property described herein and purchased, developed or prepared under the terms of this Contract shall reside with the Contractor with a reversionary interest in such property or intellectual property held by the Department, unless otherwise authorized or directed in writing by the Department. Except as otherwise provided in Section II.C.4 of the Standard Terms and Conditions, Contractor shall retain ownership of such property or intellectual property after the term of this Contract so long as such property or intellectual property is used for purposes similar to those contemplated by this Contract. Otherwise, the Contractor shall return such property or intellectual property to the Department at the Contractor's cost and expense, and Contractor's ownership interests, rights and title in such property or intellectual property shall revert to the Department. The ownership of all property purchased with federal funds provided pursuant to this Agreement, however, shall be governed by the terms of applicable federal law and OMB Circulars including, but not limited to, 2 CFR Part 200, "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards," as amended.

F. Termination

The Department may terminate the Agreement in accordance with the terms and conditions set forth in the Master Grant Contract section of this Agreement. In addition to other reserved rights it has to terminate this Agreement, the Department may terminate or suspend the Agreement under the following circumstances:

1. The Contractor shall complete the project as set forth in this Agreement, and failure to render satisfactory progress or to complete the project to the satisfaction of the State may be deemed an abandonment of the project and may cause the suspension or termination of any obligation of the State. In the event the Contractor should be deemed to have abandoned the project for any reason or cause other than a national emergency or an Act of God, all monies paid to the Contractor by the State and not expended in accordance with this Agreement shall be repaid to the State upon demand. If such monies are not repaid within one year after such demand, the State Comptroller of the State of New York may cause to be withheld from the Contractor any State assistance to which the Contractor would otherwise be entitled in an amount equal to the monies demanded.

2. In the event that the Department has provided written notice to the Contractor directing that the Contractor correct any failure to comply with this Agreement, the Department reserves the right to direct that the Contractor suspend all work during a period of time to be determined by the Department. If the Contractor does not correct such failures during the period provided for in the notice, this Agreement shall be deemed to be terminated after expiration of such time period. During any such suspension, the Contractor agrees not to incur any new obligations after receipt of the notice without approval by the Department.
3. If the Department determines the Contractor has breached a term of the Agreement and if the Department determines the defect can be remedied, it may, in its sole discretion, issue a written notice providing the Contractor with a minimum of 30 days to correct the defect and the notice may include a prospective termination date. If the Contractor fails to correct the defect or fails to make a good faith effort to do so as determined by the Department to the Department's satisfaction, the Department may terminate the Agreement for cause.
4. The Department shall also have the right to postpone or suspend the Agreement or deem it abandoned without this action being a breach of the Agreement. The Department shall provide written notice to the Contractor indicating the Agreement has been postponed, suspended or abandoned. During any postponement, suspension or abandonment the Contractor agrees not to do any work under the Agreement without prior written approval of the Department.
5. In the event the Agreement is postponed, suspended, abandoned or terminated, the Department shall make a settlement with the Contractor upon an equitable basis in good faith and under the general compensation principles and rates established in the Agreement by the Department. This settlement shall fix the value of the work which was performed by the Contractor to the Department's satisfaction prior to the postponement, suspension, abandonment or termination of the Agreement.
6. Any funds paid to the Contractor by the Department which are not expended under the terms of the Agreement shall be repaid to the Department.

G. Subcontracting Requirements

1. Contractor agrees that it shall not enter into any subcontract for the performance of work in furtherance of this Contract with any subcontractor that at the time of contracting: (1) is listed on the New York State Department of Labor's list of companies with which New York State cannot do business (available at <https://dbr.labor.state.ny.us/EDList/searchPage.do>); (2) is listed as an entity debarred from federal contracts (available at: <https://www.sam.gov/portal/public/SAM>); or (3) fails to possess requisite workers compensation and disability insurance coverage (see <http://www.wcb.ny.gov>). In addition, Contractor agrees that it shall immediately suspend or terminate any subcontract entered into for the performance of work in furtherance of this Contract if at any time during the term of such subcontract the subcontractor: (1) is listed on the New York State Department of Labor's list of companies with which New York State cannot do business (available at <https://dbr.labor.state.ny.us/EDList/searchPage.do>); (2) is listed as an entity debarred from federal contracts (list available at: <https://www.sam.gov/portal/public/SAM>); or (3) fails to maintain requisite workers compensation or disability insurance coverage (see <http://www.wcb.ny.gov>). Contractor agrees that any such suspension shall remain in place until

the condition giving rise to the suspension is corrected by the subcontractor. The terms of this clause shall be incorporated in any and all subcontracts entered into in furtherance of this Contract.

2. The Contractor's use of subcontractors shall not diminish the Contractor's obligations to complete the Work in accordance with the Contract. The Contractor shall control and coordinate the Work of its subcontractors.
3. The Contractor shall be responsible for informing its subcontractors of all the terms, conditions and requirements of the Contract Documents including, but not limited to the terms of the Master Grant Contract, any and all Appendices, and any changes made by amendments thereto, and ensuring that any and all subcontracts entered into in furtherance of this Contract conform to and do not conflict with such terms.
4. Contractor shall file each and every subcontract entered into in furtherance of this Contract with the Department of State no later than fifteen (15) calendar days following the signing of the subcontract, unless otherwise authorized or directed by the Department of State.
5. In addition to the requirements of Section IV.B.2 of the Standard Terms and Conditions, the Department reserves the right to require, upon notice to the Contractor, that, commencing from the date of such notice or a date otherwise specified in such notice, Contractor must obtain written approval from the Department prior to entering into any and all subcontracts valued at or below \$100,000 for the performance of any activities covered by this Contract (as provided for in Attachment C). Contractor agrees to require any proposed subcontractors to timely provide to the Department such information as may be requested by the Department as necessary to assess whether the proposed subcontractor is a responsible entity capable of lawfully and satisfactorily performing the work. In the event the Department invokes this right of prior approval and a request for approval is submitted by Contractor and denied by the Department, Contractor agrees that it shall not enter into the proposed subcontract and that no costs associated with such subcontract shall be allowable under this Contract.

H. Compliance with Procurement Requirements

1. All contracts by municipalities for service, labor, and construction involving not more than \$35,000 and purchase contracts involving not more than \$20,000 are subject to the requirements of General Municipal Law §104-b, which requires such contracts to comply with the procurement policies and procedures of the municipality involved. All such contracts shall be awarded after and in accordance with such municipal procedures, subject to the MWBE requirements as set forth in Section M and any additional requirements imposed by the State as set forth in Attachment C hereof.
2. The municipal attorney, chief legal officer or financial administrator of the Contractor shall certify to the Department of State that applicable public bidding procedures of General Municipal Law §103 were followed for all service, labor, and construction contracts involving more than \$35,000 and all purchase contracts involving more than \$20,000. In the case of contracts by municipalities, service, labor, and construction contracts involving not more than \$35,000 and purchase contracts involving not more than \$20,000, the municipal attorney, chief legal officer or financial administrator shall certify that the procedures of the municipality established pursuant to General Municipal Law §104-b were fully complied with, in addition to the MWBE requirements as set forth in Section M of this Agreement and any additional requirements imposed by the State as set forth in Attachment C hereof.
3. For non-municipal entities such as community-based organizations, the chief legal officer or financial administrator of the Contractor shall certify to the State that alternative proposals and quotations for professional services were secured by use of written requests for proposals through a publicly advertised process satisfactory to meet the MWBE requirements set forth in Section M of this Agreement and to ensure the prudent and economical use of public funds for professional services of maximum quality at reasonable cost.

I. Vendor Responsibility Determinations

1. A Vendor Responsibility Questionnaire and Certification is required for certain contracts. This Questionnaire is designed to provide information to assist the contracting agency in assessing a CONTRACTOR's responsibility, prior to entering into a contract, and must be completed and submitted electronically or returned with the contract. Contractor is invited to file the required Vendor Responsibility Questionnaire online via the New York State VendRep System or may choose to complete and submit a paper questionnaire. To enroll in and use the New York State VendRep System, see the VendRep System Instructions available at <http://osc.state.ny.us/vendrep/index.htm> or go directly to the VendRep System online at <https://portal.osc.state.ny.us>. For direct VendRep System user assistance, the Office of the State Comptroller's Help Desk may be reached at 866-370-4672 or 518-408-4672 or by email at helpdesk@osc.state.ny.us. Vendors opting to file a paper questionnaire can obtain the appropriate questionnaire from the VendRep website www.osc.state.ny.us/vendrep or may contact the Department of State or the Office of the State Comptroller's Help Desk for a copy of the paper form.

2. Contractor hereby acknowledges that the Vendor Responsibility Questionnaire (VRQ), as described in Section IV (N) of the Master Grant Contract, as well as any updated or amended version of the VRQ submitted during the term of this contract, or any contractor responsibility information that may be requested by the Department and submitted during the term of this contract, is made a part of this contract by reference hereto and that any misrepresentation of fact in the information submitted, may result in termination of this contract. During the term of this Contract, any changes in the information provided in the questionnaire shall be disclosed to the Department, in writing, in a timely manner. Failure to make such disclosure may result in a determination of non-responsibility and termination of the contract.

J. State Attorney General Charities Registration

In accordance with the Estates, Powers and Trust Law § 8-1.4 (s), the recipient certifies that it is in compliance with the requirements of Estate, Powers and Trusts Law sections 8-1.4 (d), (f), and (g), regarding organizations which administer property for charitable purposes registering and filing periodic reports (together with the appropriate filing fees) with the New York State Attorney General's Charities Bureau. This certification is a material representation of fact upon which reliance was placed by the Department of State in entering into this Agreement with the Contractor.

The Contractor agrees that it will provide immediate written notice to the Department of State if at any time it learns that this certification was erroneous when made or has become erroneous by reason of changed circumstances.

K. Records Access

The Contractor shall make such records available for review by the Department upon request at any time. The Department shall have the right to conduct progress assessments and review books and records as necessary. The Department shall have the right to conduct an on-site review of the Project and/or books and records of the Contractor prior to, and for reasonable time following, issuance of the final payment. The Department shall be entitled to disallow any cost or expense, and/or terminate or suspend this Agreement, if the Contractor has misrepresented any expenditures or Project activities in its application to the Department, or in this Agreement, or in any progress reports or payment requests made pursuant hereto. The Contractor shall maintain such books and records in a manner so that reports can be produced therefrom in accordance with generally accepted accounting principles. The Contractor shall maintain separate financial books and records for all funds received through the Department pursuant to this Agreement.

L. Notices

Pursuant to Section J of the Master Grant Contract, notice hereunder shall be addressed as follows:

1. Notice to the State

Name, Title	Hattie Quarnstrom-Figueroa, Immigrant Community Specialist III
Agency/Division	NYS Department of State
Address	123 William Street, 20th Floor, New York, NY 10038
Phone/ Fax/Email	(P):212-417-5716

	(F):212-417-2021 (E): Hattie.Quarnstrom-Figueroa2@dos.ny.gov
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2. Notice to the Contractor

Name, Title	
Address	
Phone/ Fax/Email	(P): (F): (E):

M. Limits on Administrative Expenses and Executive Compensation (19 NYCRR Part 144, incorporated herein by reference):

1. If Contractor is a “covered provider” within the meaning of 19 NYCRR § 144.3(d) at any time during the life of this Agreement, then during the period when Contractor is such a “covered provider”:
 - a. Contractor shall comply with the requirements set forth in 19 NYCRR Part 144, as amended; and
 - b. Contractor’s failure to comply with any applicable requirement of 19 NYCRR Part 144, as amended, including but not limited to the restrictions on allowable administrative expenses, the limits on executive compensation, and the reporting requirements, may be deemed a material breach of this Agreement and constitute a sufficient basis for, in the discretion of the Department, termination for cause, suspension for cause, or the reduction of funding provided pursuant to this Agreement.
2. Contractor shall include the following provision in any agreement with a subcontractor or agent receiving State funds or State-authorized payments from the Contractor to provide program or administrative services under this Agreement:

[Name of subcontractor/agent] acknowledges that, pursuant to this Agreement, it is receiving “State funds” or “State-authorized payments” originating with, passed through, or approved by the New York State Department of State in order to provide program or administrative services on behalf of [Name of CONTRACTOR]. If at any time during the life of this Agreement [Name of subcontractor/agency] is a “covered provider” within the meaning of Section 144.3(d) of DOS regulations, [Name of subcontractor/agent] shall comply with the terms of 19 NYCRR Part 144, as amended. A failure to comply with 19 NYCRR Part 144, where applicable, may be deemed a material breach of this Agreement constituting a sufficient basis for suspension or termination for cause. The terms of 19 NYCRR Part 144, as amended, are incorporated herein by reference.

N. Minority and Women Owned Business Participation

Article 15-A of the New York State Executive Law, as amended, authorized the creation of a Division of Minority and Women's Business Development to promote employment and business opportunities on state contracts for minorities and women. This law supersedes any other provision in state law authorizing or requiring an equal employment opportunity program or a program for securing participation by minority and women-owned business enterprises. Under this statute, State agencies are charged with establishing business participation goals for minorities and women. The Department of State administers a Minority and Women-owned Business Enterprises (MWBE) Program as mandated by Article 15-A.

1. General Provisions

- a. The Department of State is required to implement the provisions of New York State Executive Law Article 15-A and Parts 140-145 of Title 5 of the New York Codes, Rules and Regulations ("NYCRR") for all State contracts, as defined therein, with a value (1) in excess of \$25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of \$100,000 for real property renovations and construction.
- b. The Contractor to the subject contract (the "Contractor" and the "Contract," respectively) agrees, in addition to any other nondiscrimination provision of the Contract and at no additional cost to the New York State Department of State (the "Agency"), to fully comply and cooperate with the Agency in the implementation of New York State Executive Law Article 15-A and the regulations promulgated thereunder. These requirements include equal employment opportunities for minority group members and women ("EEO") and contracting opportunities for New York State-certified minority and women-owned business enterprises ("MWBEs"). The Contractor's demonstration of "good faith efforts" pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New York State Executive Law Article 15 (the "Human Rights Law") and other applicable federal, state, and local laws. Contractor agrees that the terms "MWBE," "MBE" and "WBE" as used herein, shall mean those MBE or WBE firms certified as such by the State pursuant to NY Executive Law Article 15-A and listed in the directory of New York State Certified MWBEs found at the following internet address: <https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>.
- c. Failure to comply with all of the requirements herein may result in a finding of non-responsiveness, non-responsibility and/or a breach of contract, leading to the assessment of liquidated damages pursuant to Section M(7) of this Attachment and such other remedies as are available to the Agency pursuant to the Contract and applicable law.

2. Contract Goals

- a. The Department's New York State-certified Minority and Women-owned Business Enterprises ("MWBEs") utilization goal is 30%. For purposes of this Contract, the specific overall MWBE goal and the breakdown between the Minority-owned Business Enterprise ("MBE") and the Women-owned Business Enterprise ("WBE") utilization goals, are set forth in the Attachment B "Budget", based on the current availability of MBEs and WBEs.
- b. For purposes of providing meaningful participation by MWBEs on the Contract and achieving the MWBE Contract Goals established in Section 2(a) hereof, the Contractor should reference the directory of New York State Certified MWBEs found at the following internet address: <https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>.

Additionally, the Contractor is encouraged to contact the Division of Minority and Women's Business Development at (212) 803-2414 to discuss additional methods of maximizing participation by MWBEs on the Contract.

- c. The Contractor understands that only sums paid to MWBEs for the performance of a commercially useful function, as that term is defined in 5 NYCRR § 140.1, may be applied towards the achievement of the applicable MWBE participation goal. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be 25 percent of the total value of the broker's contract.

FOR CONSTRUCTION CONTRACTS – The portion of a contract with an MWBE serving as a supplier that shall be deemed to represent the commercially useful function performed by the MWBE shall be 60 percent of the total value of the supplier's contract. The portion of a contract with an MWBE serving as a broker that shall be deemed to represent the commercially useful function performed by the MWBE shall be the monetary value for fees, or the markup percentage, charged by the MWBE.

- d. The Contractor must document "good faith efforts," pursuant to 5 NYCRR §142.8, to provide meaningful participation by MWBEs as subcontractors and suppliers in the performance of the Contract. Such documentation shall include, but not necessarily be limited to:
 - (1) Evidence of outreach to MWBEs;
 - (2) Any responses by MWBEs to the Contractor's outreach;
 - (3) Copies of advertisements for participation by MWBEs in appropriate general circulation, trade, and minority or women-oriented publications;
 - (4) The dates of attendance at any pre-bid, pre-award, or other meetings, if any, scheduled by the Agency with MWBEs; and,
 - (5) Information describing specific steps undertaken by the Contractor to reasonably structure the Contract scope of work to maximize opportunities for MWBE participation.

3. Equal Employment Opportunity ("EEO")

- a. The provisions of Article 15-A §312 of the Executive Law and the rules and regulations promulgated thereunder pertaining to equal employment opportunities for minority group members and women shall apply to the Contract.
- b. In performing the Contract, the Contractor shall:
 - (1) Ensure that each contractor and subcontractor performing work on the Contract shall undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. For these purposes, EEO shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation.
 - (2) The Contractor shall submit an EEO policy statement to the Agency within seventy two (72) hours after the date of the notice by Agency to award the Contract to the Contractor.
 - (3) If the Contractor, or any of the subcontractors does not have an existing EEO policy statement, the Agency may require the Contractor or subcontractor to adopt a model

statement (see Form A - Minority and Women-Owned Business Enterprises Equal Employment Opportunity Policy Statement).

(4) The Contractor's EEO policy statement shall include the following language:

- (a) The Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability or marital status, will undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force.
- (b) The Contractor shall state in all solicitations or advertisements for employees that, in the performance of the contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.
- (c) The Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union, or representative will not discriminate on the basis of race, creed, color, national origin, sex age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.
- (d) The Contractor will include the provisions of Subdivisions (a) through (c) of this Subsection 4 and Paragraph "e" of this section 3, which provides for relevant provisions of the Human Rights Law, in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the Contract.

c. Form B - Staffing Plan

If the total expenditure of this contract is in excess of \$250,000, the following provision shall apply: The Contractor shall submit a staffing plan to document the composition of the proposed workforce to be utilized in the performance of the Contract by the specified categories listed, including ethnic background, gender, and Federal occupational categories. The Contractor shall complete the Staffing plan form and submit it as part of their proposal or within a reasonable time, as directed by the Department of State.

d. Form C - Workforce Utilization Report

- (1) The Contractor shall submit a Workforce Utilization Report, and shall require each of its subcontractors to submit a Workforce Utilization Report, in such form as shall be required by the Agency on a monthly basis for construction contracts, and on a quarterly basis for all other contracts, during the term of the Contract.
 - (2) Separate forms shall be completed by the Contractor and any subcontractors performing work on the Contract.
- e. The Contractor shall comply with the provisions of the Human Rights Law, as well as all other State and Federal statutory and constitutional non-discrimination provisions. The Contractor and its subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim

status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

4. MWBE Utilization Plan

- a. The Contractor represents and warrants that the Contractor has submitted an MWBE Utilization Plan or shall submit an MWBE Utilization Plan at such time as shall be required by the Department of State through the New York State Contract System (“NYSCS”), which can be viewed at <https://ny.newnycontracts.com>, provided, however, that the Contractor may arrange to provide such evidence via a non-electronic method to the Department of State, either prior to, or at the time of, the execution of the contract.
- b. The Contractor agrees to adhere to such MWBE Utilization Plan for the performance of the Contract.
- c. The Contractor further agrees that a failure to submit and/or adhere to such MWBE Utilization Plan shall constitute a material breach of the terms of the Contract. Upon the occurrence of such a material breach, the Agency shall be entitled to any remedy provided herein, including but not limited to, a finding that the Contractor is non-responsive.

5. Waivers

- a. If the Contractor, after making good faith efforts, is unable to achieve the MWBE Contract Goals stated herein, the Contractor may submit a request for a waiver through the NYSCS, or a non-electronic method provided by the Agency (use Form E - Waiver Request). Such waiver request must be supported by evidence of the Contractor’s good faith efforts to achieve the maximum feasible MWBE participation towards the applicable MWBE Contract Goals. If the documentation included with the waiver request is complete, the Agency shall evaluate the request and issue a written notice of approval or denial within twenty (20) business days of receipt.
- b. If the Agency, upon review of the MWBE Utilization Plan, quarterly MWBE Contractor Compliance Reports described in Section 6, or any other relevant information, determines that the Contractor is failing or refusing to comply with the MWBE Contract Goals and no waiver has been issued in regards to such non-compliance, the Agency may issue a notice of deficiency to the Contractor. The Contractor must respond to the notice of deficiency within seven (7) business days of receipt. Such response may include a request for partial or total waiver of MWBE Contract Goals.

6. Quarterly MWBE Contractor Compliance Report

The Contractor is required to submit a Quarterly MWBE Contractor Compliance Report (Form F) to the Agency by the 10th day following each end of quarter over the term of the Contract documenting the progress made towards achievement of the MWBE goals of the Contract.

The Agency may require the Contractor to use the NYSCS to submit utilization plans, record payments to subcontractors and otherwise report compliance with the provisions of Article 15-A of the Executive Law and regulations. Technical assistance can be obtained through the NYSCS website at <https://ny.newnycontracts.com> by clicking on the “Contact Us & Support” link.

Questions regarding this program should be directed to the Department's Minority and Women-owned Business Program by calling (518) 473-3401. Potential contractors can access the NYS Directory of Certified Minority and Women-owned Business Enterprises on-line through the Empire State Development website at <https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>. The Department makes no representation with respect to the availability or capability of any business listed in the Directory.

7. Liquidated Damages - MWBE Participation

- a. Where the Agency determines that the Contractor is not in compliance with the requirements of the Contract and the Contractor refuses to comply with such requirements, or if Contractor is found to have willfully and intentionally failed to comply with the MWBE participation goals, the Contractor shall be obligated to pay to the Agency liquidated damages.
- b. Such liquidated damages shall be calculated as an amount equaling the difference between:
 - i) All sums identified for payment to MWBEs had the Contractor achieved the contractual MWBE goals; and
 - ii) All sums actually paid to MWBEs for work performed or materials supplied under the Contract.
- c. In the event a determination has been made which requires the payment of liquidated damages and such identified sums have not been withheld by the Agency, the Contractor shall pay such liquidated damages to the Agency within sixty (60) days after they are assessed. Provided, however, that if the Contractor has filed a complaint with the Director of the Division of Minority and Women's Business Development pursuant to 5 NYCRR § 142.12, liquidated damages shall be payable only in the event of a determination adverse to the Contractor following the complaint process.

O. Service-Disabled Veteran-Owned Businesses Participation

Article 17-B of the Executive Law, enacted in 2014, authorized the creation of the Division of Service-Disabled Veterans' Business Development to promote participation of Service-Disabled Veteran-Owned Businesses (SDVOBs) in New York State contracting. The Service-Disabled Veteran-Owned Business Act recognizes the veterans' service to and sacrifice for our nation, declares that it is New York State's public policy to promote and encourage the continuing economic development of service-disabled veteran-owned businesses, and allows eligible Veteran business owners to become certified as a New York State Service-Disabled Veteran-Owned Business (SDVOB), in order to increase their participation in New York State's contracting opportunities. To this effect, the Department of State (DOS) has implemented a Veteran-Owned Businesses (SDVOB) Program, as mandated by Article 17-B.

To comply with the SDVOB Program goals of 6%, the Department of State strongly encourages grantees to make every effort, to the maximum extent possible, to engage certified SDVOBs in the purchasing of commodities, services and technology in the performance of their contracts with the Department. If SDVOB utilization is obtained, a quarterly SDVOB utilization report should be submitted to the Department with

information of the utilization percentage achieved during that quarter. Contractor Reporting Forms are found at: <https://ogs.ny.gov/Veterans/>

The Division of Service-Disabled Veterans' Business Development (DSDVBD) is housed within the New York State Office of General Services (OGS) and maintains a directory of the NYS Certified SDVOBs. For assistance with engaging SDVOB vendors in your contracts, please contact the Division of Service-Disabled Veterans' Business Development at the following email address: VeteransDevelopment@ogs.ny.gov, or the DOS Bureau of Fiscal Management – SDVOB Program at dos.sm.sdvob@dos.ny.gov. The directory of certified SDVOB vendors can be found at: https://ogs.ny.gov/Veterans/Docs/CertifiedNYS_SDVOB.pdf

Attachment B-1: Budget

NEW YORK STATE Office for New Americans

Budget Summary

Grantee: _____

Budget Period: _____ to _____

Cost Categories		Total Project Cost by Category (In Whole Dollars)
1	Personal Services	
2	Non-Personal Services (Total of 2a, 2b, 2c, 2d, 2e below)	
2a	<i>Contractual Services</i>	
2b	<i>Equipment</i>	
2c	<i>Travel</i>	
2d	<i>Supplies</i>	
2e	<i>Other</i>	
3	Administrative Cost Rate (up to 10 %)	
Total Project Cost (TOTAL OF LINES 1,2,3)		

Personal Services

<i>Title</i>	<i>Total Annual Salary</i>	<i>Percentage Charged to the Grant</i>	<i>Total Charged to the Grant (Whole Dollars)</i>
	\$		\$
	\$		\$
	\$		\$
	\$		\$

Personal

Completely justify all positions. Describe duties and contributions to the project. All proposed positions must be dedicated to direct work of the grant project.

Fringe

List the proposed fringe rate. List the types of costs included in the fringe rate. Provide a brief justification for each fringe cost.

Personal Services Total (dollar value):

Non-Personal Services
<i>Describe and justify all non-personal spending in detail, including cost per item. Justify the need and how it will benefit the project.</i>
Contractual Services
Equipment
Travel
Supplies
Other
Non-Personal Services Total (dollar value):

Administrative Cost Rate (Up to 10%)
<i>Describe the percentage of the proposed budget, including proposed costs that will be covered under the administrative cost rate.</i>
Administrative Cost Rate Total (dollar value):

Attachment C:
Sample Work Plan – Part A
Professional Pathways Lead Agency
NEW YORK STATE
Office for New Americans

Contract #:

Organization Name:

I. Target Population

The target population for these funds are immigrants residing in New York; families of mixed status with at least one family member in New York; immigrants with a sponsor in New York; and/or immigrant business owners in New York. Participants in the Professional Pathways program must be authorized to work in the United States.

I. Required Activities

The contract will meet all required activities outline below.

All services provided under this grant must be offered at no charge to the clients. Services under this grant may be provided in-person, telephonically, and/or virtually. Services provided virtually must adhere to NYS IT policies regarding accessibility of information communication technology.¹⁰

The grantee organization will be required to provide and/or procure language translation/interpretation and accessibility services for non-English proficient immigrant clients and immigrant clients with communication-related disabilities.

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
Identification of Industry Needs and Employer Partners	The Professional Pathways Lead Agency will use knowledge of regional industry needs in New York State and will be able to cultivate and maintain relationships with employers. The	(1) Report on industry needs and trends. (2) Log listing employers identified per region.	The Professional Pathways Lead Agency will track and report on industry needs and trends in each region of New York State to assist

¹⁰ https://its.ny.gov/sites/default/files/documents/nys-p08-005_accessibility_of_information_communication_technology_2.pdf

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>Professional Pathways Lead Agency will be the go-to expert on workforce development needs and opportunities for immigrant employment across New York State.</p> <p>The Professional Pathways Lead Agency will track and report on industry needs and trends in each region of New York State to assist with the identification of career pathways into which internationally educated immigrant candidates could successfully enter and where there is potential for retention and industry growth, including in consideration of the economic impact of the COVID-19 pandemic. The Professional Pathways Lead Agency will identify and report on “jobs in demand” for each region of New York based on available Labor Market Information data including NYS Department of Labor employment projections and data.</p> <p>Through existing networks, or by developing new networks reflective of industry needs, the Professional Pathways Lead Agency will identify a minimum of two employers per region being served that will partner to hire high-skilled immigrant</p>		<p>with the identification of career pathways into which internationally educated immigrant candidates could successfully enter and where there is potential for retention and industry growth, including in consideration of the economic impact of the COVID-19 pandemic.</p> <p>The Professional Pathways Lead Agency will identify a minimum of two employers per region being served that will partner to hire high-skilled immigrant candidates through the Professional Pathways program.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>candidates through the Professional Pathways program. The employers must be chosen based on the industry they work in and their capacity to place immigrant candidates for employment.</p>		
Support for Candidate Screening	<p>The Professional Pathways Lead Agency will develop a screening process to be used by the ONA Job Coaches to select which candidates will participate in the program by taking into account their existing qualifications and ability to find skill-appropriate employment in their current field.</p> <p>Screening will include, but not be limited to, confirming immigrants' experience, education, and employability in their field in New York State, as well as their existing qualifications.</p> <p>The Professional Pathways Lead Agency will provide training and instruction to support the ONA Job Coaches and provide instruction for ONA Job Coaches to screen candidates for participation in the Professional Pathways program.</p> <p>When necessary, the Professional Pathways Lead</p>	<p>(1) Sample screening tool</p> <p>(2) Log of training provided to ONA Job Coaches on screening tool/process including date and time</p> <p>(3) Sample referral list of credential evaluation agencies</p>	<p>The Professional Pathways Lead Agency will develop a screening process to be used by the ONA Job Coaches to select which candidates will participate in the program.</p> <p>The Professional Pathways Lead Agency will provide training and instruction to support the ONA Job Coaches and provide instruction for ONA Job Coaches to screen candidates for participation in the Professional Pathways program.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	Agency will facilitate connections for the ONA Job Coaches with credential evaluation agencies that specialize in determining which experience/training from foreign countries is transferable to the U.S. job market.		
Industry Specific Training - Upskilling and Reskilling	<p>Once participants are selected by the ONA Job Coaches, the Professional Pathways Lead Agency will make available trainings that will make a candidate viable for job placement, including upskilling and reskilling, as needed.</p> <p>The Professional Pathways Lead Agency will provide access for participants to industry specific training courses. The Professional Pathways Lead Agency will provide these trainings themselves or will subcontract with another provider such as an academic institution or other professional training program, in order to make these trainings available free of cost to any selected participant.</p> <p>The Professional Pathways Lead Agency must track the upskilling or reskilling progress of each participant and demonstrate how the industry-specific trainings will lead to direct benefits</p>	<p>(1) Record of the number of clients signed up for upskilling/reskilling training and the industry specific training provided.</p> <p>(2) Record of the registration dates and associated number of hours of instruction received.</p> <p>(3) Sample training materials.</p> <p>(4) Proof of certificates or exams from clients.</p>	The Professional Pathways Lead Agency will make available trainings that will make a candidate viable for job placement, including upskilling and reskilling, as needed.

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>of the participants, including certificates, specific skills for job placement, and eventual placement in employment.</p> <p>Additional training needs of candidates will also be identified and provided by the ONA Job Coaches, including resume writing and interview preparation.</p>		
Technical Support	<p>The Professional Pathways Lead Agency will provide ongoing technical support and assistance, to the ONA Job Coaches on a monthly basis. This includes sharing best practices and existing resources with ONA Job Coaches for the provision of building professional language and cultural competency of job seekers.</p> <p>The Professional Pathways Lead Agency will meet with each ONA Job Coach once per month, in person or by phone/virtually to discuss the progress of their client recruitment and job placements and provide any assistance needed. The Professional Pathways Lead Agency will track client recruitment, acceptance, and job placements per region, based on data collected from each ONA Job Coach, and will discuss and work to resolve any</p>	<p>(1) Record of monthly calls with ONA Job Coaches.</p> <p>(2) Report of technical assistance provided to ONA Job Coaches.</p> <p>(3) Record of quarterly meeting with ONA Job Coaches.</p> <p>(4) Sample outreach and training materials from quarterly meetings with ONA Job Coaches.</p>	<p>The Professional Pathways Lead Agency will provide ongoing technical support and assistance, to the ONA Job Coaches on a monthly basis.</p> <p>The Professional Pathways Lead Agency will convene one virtual meeting per quarter of the ONA Job Coaches.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>placement or retention issues with each ONA Job Coach during the monthly meetings.</p> <p>In addition, the Professional Pathways Lead Agency will convene one virtual meeting per quarter of the ONA Job Coaches in order to share best practices and additional technical assistance.</p>		
Coordination of Statewide Outreach	<p>The Professional Pathways Lead Agency will coordinate statewide outreach efforts for the program and create original content for outreach purposes, including digital advertising and other means to attract and recruit clients and potential employers. The Professional Pathways Lead Agency will track and report on metrics related to digital engagement, including how statewide outreach efforts align with the acceptance rate of clients into the program.</p> <p>The Professional Pathways Lead Agency may also choose to develop a website or other dedicated platform to promote the program and engage participants. Funds under this grant will support the development and maintenance of such a site or platform, with prior</p>	<p>(1) Report on metrics related to digital engagement and impact of this engagement on client recruitment and acceptance.</p> <p>(2) Log of outreach efforts made to public and private entities conducted, including date and type of outreach.</p> <p>(3) Sample outreach materials</p>	<p>The Professional Pathways Lead Agency will coordinate and create original content for statewide outreach to promote the program to recruitment clients and potential employers.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	approval from ONA. The Professional Pathways Lead Agency will also track and report to ONA on their statewide outreach efforts made to public and private entities, in order to assess client referrals to the program.		
Coordination with other ONA programs	<p>The grantee is expected to coordinate with other ONA programs and partners in their service region, including facilitating referrals for other services as needed, for example connecting individuals served under this grant to specific ONA programs from which they may benefit.</p> <p>The grantee must participate via phone or Internet in DOS/ONA's webinars held monthly, to connect with state representatives and state resources.</p>	<p>(1) Log of webinars attended by grantee, including date and topic of webinars and names of participating staff.</p> <p>(2) Log of referrals made, including date and time.</p>	<p>The grantee will coordinate with other ONA programs and partners in their service region, including facilitating referrals for services as needed.</p> <p>The grantee will join via phone or Internet DOS/ONA's webinars held monthly, to connect with state representatives and state resources.</p>

II. Branding

- A. ONA Logo: The grantee must identify public documents and reports produced in whole or in part under this Agreement by endorsing on said documents and reports the ONA logo.
- B. New Americans Hotline: The grantee must include the New Americans Hotline phone number (1-800-566-7636) on all outreach and public documents.

Attachment C:
Sample Work Plan – Part B
ONA Job Coach
NEW YORK STATE
Office for New Americans

Contract #:

Organization Name:

II. Target Population

The target population for these funds are immigrants residing in New York; families of mixed status with at least one family member in New York; immigrants with a sponsor in New York; and/or immigrant business owners in New York. Participants in the Professional Pathways program must be authorized to work in the United States.

III. Required Activities

The contract will meet all required activities outline below.

All services provided under this grant must be offered at no charge to the clients. Services under this grant may be provided in-person, telephonically, and/or virtually. Services provided virtually must adhere to NYS IT policies regarding accessibility of information communication technology.¹³

The grantee organization will be required to provide and/or procure language translation/interpretation and accessibility services for non-English proficient immigrant clients and immigrant clients with communication-related disabilities.

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
ONA Job Coach	Grantee will hire or repurpose a minimum of one Full-Time Equivalent (FTE) staff as the ONA Job Coach(es) for their service region with demonstrated previous experience	(1) Current resumé (2) Job description (3) Documentation demonstrating outreach for position	Grantee will hire or repurpose a minimum of one Full-Time Equivalent (FTE) staff as the ONA Job Coach(es) for their service region with

¹³ https://its.ny.gov/sites/default/files/documents/nys-p08-005_accessibility_of_information_communication_technology_2.pdf

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>working with immigrant communities.</p> <p>ONA Job Coaches will possess the following minimum requirements prior to being hired or repurposed:</p> <ul style="list-style-type: none"> • Demonstrated previous experience working with immigrant communities. • An understanding of the needs of immigrants in the proposed region. • Experience with employer outreach, recruitment, and job placements. • Knowledge of the region and its economy, and the services provided to immigrants through not-for-profit organizations and other entities with a particular focus on workforce development. • A history of developing effective collaborative relationships with workforce development partners, employers, not-for-profit organizations and other entities. • Experience coaching and mentoring immigrant clients. 	<p>(4) Writing sample</p> <p>(5) Timesheets demonstrated by hours worked broken down by activities</p>	<p>demonstrated previous experience working with immigrant communities.</p> <p>The ONA Job Coach will spend approximately half of their time on employer outreach, recruitment, and job placements, and the other half on job seeker recruitment, screening, selection, and coaching.</p> <p>ONA Job Coaches will also participate in meetings of local workforce development boards and other grant activities as needed.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>It is expected that ONA Job Coaches will spend approximately split the majority of their time under this grant between employer outreach, recruitment, and job placements, and job seeker recruitment, screening, selection, and coaching. ONA Job Coaches will also spend a small percentage of their time participating in meetings of local workforce development boards and other grant activities as needed.</p>		
Recruitment, Screening, and Selection of Candidates	<p>ONA Job Coaches will be responsible for recruiting, screening, and selecting viable candidates for the Professional Pathways program in the region of service. Each agency housing an ONA Job Coach will be required to accept a minimum of 50 immigrant candidates during the program year.</p> <p>Assistance with client recruitment will be provided by the Professional Pathways Lead Agency, which will coordinate and support outreach campaigns, including through digital media, to promote the program statewide. ONA Job Coach Agencies are expected to collaborate with</p>	<p>(1) Record of the number of clients recruited and accepted into the program.</p> <p>(2) Sample screening evaluation conducted for each client, including documents reviewed.</p> <p>(3) Sample outreach materials.</p> <p>(4) Referral list for free services, including English-language and skills training, in the service region.</p>	<p>ONA Job Coaches will recruit, screen and select candidates for the Professional Pathways program.</p> <p>Each agency housing an ONA Job Coach will accept a minimum of 50 immigrant candidates during the program year.</p> <p>For candidates who are not selected as participants, ONA Job Coaches will refer the candidate to any other free services they may require.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>the Professional Pathways Lead Agency on outreach efforts in their region of coverage.</p> <p>ONA Job Coaches are responsible for screening each of the immigrant candidates they recruit. Screening includes, but is not limited to, review of documentation of prior education and experience abroad, as well assessment of English language skills and verification of work authorization.</p> <p>The Professional Pathways Lead Agency will provide training and a screening tool for ONA Job Coaches to utilize. The ONA Job Coach agencies will ask the Professional Pathways Lead Agency for assistance on any screening questions.</p> <p>ONA Job Coaches will collect and verify documentation on the educational and employment histories of each immigrant candidate. The ONA Job Coach will use professional translation services to assist with documentation translation as needed. ONA Job Coaches will also coordinate with the Professional Pathways Lead Agency if assistance is needed with connecting to certification evaluation</p>		

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>providers that specialize in determining what experience/training from foreign countries is transferable to the U.S. job market. ONA Job Coach agencies may use funds under this grant to cover the cost of credential evaluations of foreign transcripts for individual clients by a credential evaluation agency as needed.</p> <p>ONA Job Coaches will coordinate with the Professional Pathways Lead Agency, to follow up with those candidates who are accepted into the program, for onboarding to additional training provided by the Professional Pathways Lead Agency.</p> <p>For candidates who are not selected as participants, ONA Job Coaches will refer the candidate to any other free services they may require, such as English language training or legal consultations. ONA Job Coach agencies will be responsible for maintaining such a referral list for their region of service. ONA Job Coaches may also coordinate with the Professional Pathways Lead Agency for additional referrals.</p>		

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
Building Professional Language and Cultural Competency	<p>ONA Job Coaches will support immigrant participants chosen for the Professional Pathways program to overcome cultural barriers related to the U.S. workplace, inclusive of U.S. interview process norms/training and resume writing. The Professional Pathways Lead Agency will support ONA Job Coaches in identifying best practices and existing resources as needed.</p> <p>ONA Job Coaches will directly support participants through activities such as holding mock interviews with each participant and discussing the opportunities and challenges of employment in the United States. ONA Job Coaches will review and provide feedback on participant resumes and cover letters. They will also provide tips to participants on how to search for a job, how to network, job retention tips, and local industry opportunities they may wish to explore.</p> <p>ONA Job Coaches will be required to organize individual coaching sessions with each immigrant participant in their service region a minimum of four times per quarter and track and report</p>	<p>(1) Record of the number of clients receiving assistance with professional development.</p> <p>(2) Record of the meeting dates and times with each client receiving individual coaching.</p> <p>(3) Report on the types of coaching assistance provided, and sample materials shared with clients.</p> <p>(4) Referral list for available English language courses or trainings in job specific technical language.</p> <p>(5) Record of clients referred for additional language training.</p>	<p>ONA Job Coaches will directly support participants through activities such as holding mock interviews with each participant and discussing the opportunities and challenges of employment in the United States. ONA Job Coaches will review and provide feedback on participant resumes and cover letters. They will also provide tips to participants on how to search for a job, how to network, job retention tips, and local industry opportunities they may wish to explore.</p> <p>ONA Job Coaches will organize individual coaching sessions with each immigrant participant a minimum of four times per quarter and track and report on the outcomes of these meetings.</p> <p>ONA Job Coaches will make referrals to existing English language courses and resources for training.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>on the outcomes of these meetings.</p> <p>ONA Job Coaches will also support candidates in need of additional English language skills-building for professional purposes by making referrals to existing English language courses and resources for training including in job specific technical language. ONA Job Coaches may also utilize free resources such as Cell-Ed or ONA Opportunity Centers - ESOL to assist candidates to practice their English language skills for employment. The ONA Job Coach will track and report on progress made by each candidate who is referred for local English classes, including ONA funded English language learning programs, or other resources.</p>		
Professional Job Placements	<p>The ONA Job Coaches are responsible for all job placements of immigrant candidates through the Professional Pathways program. The Professional Pathways Lead Agency will identify a minimum of two employers per region who are willing and able to hire high-skilled immigrant candidates through the Professional Pathways program. ONA Job Coaches will be responsible for</p>	<p>(1) Record of names of each client placed with a job, including date of placement and location.</p> <p>(2) Record of job retention calls, including date and time.</p> <p>(3) Report on the number of job placements and career advances for each immigrant participant.</p>	<p>A minimum of 50 percent of those accepted into the program will be placed for employment within the contract year.</p>

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>placing immigrant candidates directly either with those employers identified by the Lead Agency or with employers who have been identified through the ONA Job Coach Agency's own outreach and networking. A minimum of 50 percent of those accepted into the program must be placed for employment within the contract year. If a job placement is made with an employer outside of the service region of the ONA Job Coach agency, this placement can still count towards the deliverables of this grant.</p> <p>To support job retention, once a candidate is placed with an employer, ONA Job Coaches will conduct monthly assessment calls with the job seeker for the first three months following the job placement, to follow up on the viability of the placement and provide any additional coaching assistance needed to ensure job retention.</p> <p>In addition, the ONA Job Coach will make one final contact within six months of the third job placement call, to confirm the candidate remains in the placement. The ONA Job Coach will be required to</p>		

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>document these calls and case notes in a log.</p> <p>ONA Job Coaches will be required to track and report on the number of job placements and career advances for each immigrant participants they have supported.</p>		
Regional Outreach with Workforce Development Boards and Regional Employers	<p>ONA Job Coaches will engage in ongoing regional outreach and networking with workforce development boards and employers in their service region in order to identify emerging industry needs as well as potential employer partners for the Professional Pathways program. ONA Job Coaches should participate as appropriate in local meetings and make presentations on the immigrant workforce in the region they serve.</p> <p>In regions with other ONA programs, particularly those with a workforce component including ONA Community Immigrant Navigators, ONA Opportunity Centers – ESOL, and ONA Opportunity Centers – Civics, ONA Job Coaches should seek to collaborate with these ONA partners to ensure information on</p>	<p>(1) Record of outreach and networking activities conducted including dates, locations, and participants.</p> <p>(2) Record of the names of workforce and employer contacts for the service region.</p> <p>(3) Report on employment opportunities with specific employers and industries in their region for immigrant workers.</p> <p>(4) Sample outreach materials.</p>	ONA Job Coaches will engage in ongoing regional outreach and networking with workforce development boards and employers in their service region, as well as coordinate with existing ONA programs specifically focused on workforce development.

<i>Required Activities</i>	<i>Service Description</i>	<i>Documentation Required</i>	<i>Outcome</i>
	<p>the Professional Pathways program is included in their regional outreach efforts and workshops to immigrant communities seeking information and support for workforce development.</p> <p>ONA Job Coaches will be required to track and report to ONA as well as the Professional Pathways Lead Agency on opportunities with employers and industries that have the capacity and interest in hiring and retaining high-skilled immigrant workers.</p>		
Coordination with other ONA programs	<p>The grantee is expected to coordinate with other ONA programs and partners in their service region, including facilitating referrals for other services as needed, for example connecting individuals served under this grant to specific ONA programs from which they may benefit.</p> <p>The grantee must participate via phone or Internet in DOS/ONA's webinars held monthly, to connect with state representatives and state resources.</p>	<p>(1) Log of webinars attended by grantee, including date and topic of webinars and names of participating staff.</p> <p>(2) Log of referrals made, including date and time</p>	<p>The grantee will coordinate with other ONA programs and partners in the service region.</p> <p>The grantee will participate in DOS/ONA's monthly webinars.</p>

IV. Branding

- C. ONA Logo: The grantee must identify public documents and reports produced in whole or in part under this Agreement by endorsing on said documents and reports the ONA logo.
- D. New Americans Hotline: The grantee must include the New Americans Hotline phone number (1-800-566-7636) on all outreach and public documents.

ATTACHMENT D
PAYMENT AND REPORTING SCHEDULE

I. PAYMENT PROVISIONS

In full consideration of contract services to be performed the State Agency agrees to pay and the contractor agrees to accept a sum not to exceed the amount noted on the face page hereof. All payments shall be in accordance with the budget contained in the applicable Attachment B form (Budget), which is attached hereto.

A. Advance Payment and Recoupment Language (if applicable):

1. The State agency may make an advance payment to the Contractor at the discretion of the State during each annual period, in the amount of up to 25% of the budget as set forth in the most recently approved applicable Attachment B form (Budget).
2. Recoupment of any advance payment(s) shall be recovered by crediting 33.3% of the total advance of subsequent quarterly claims will be reduced by such amount until the advance is fully recovered within the first three quarters of the contract period.
3. Scheduled advance payments shall be due in accordance with an approved payment schedule as follows:

Period: _____ Amount: _____ Due Date: _____

Period: _____ Amount: _____ Due Date: _____

Period: _____ Amount: _____ Due Date: _____

Period: _____ Amount: _____ Due Date: _____

B. Interim and/or Final Claims for Reimbursement

Claiming Schedule (*select applicable frequency*):

☐ Quarterly Reimbursement

Due Date: 30 days after each contract quarter

☐ Monthly Reimbursement

Due Date: _____

☐ Biannual Reimbursement

Due Date: _____

☐ Fee for Service Reimbursement

Due Date: _____

☐ Rate Based Reimbursement

Due Date: _____

☐ Fifth Quarter Reimbursement

Due Date: _____

☐ Milestone/Performance Reimbursement

Due Date/Frequency: _____

☐ Scheduled Reimbursement

Due Date/Frequency: _____

II. REPORTING PROVISIONS

A. Expenditure-Based Reports *(select the applicable report type):*

☐ Narrative/Qualitative Report

The Contractor will submit, on a quarterly basis, not later than ____ days from the end of the quarter, the report described in Section III(G)(2)(a)(i) of the Master Contract.

☐ Statistical/Quantitative Report

The Contractor will submit, on a quarterly basis, not later than ____ days from the end of the quarter, the report described in Section III(G)(2)(a)(ii) of the Master Contract.

☐ Expenditure Report

The Contractor will submit, on a quarterly basis, not later than 30 days after the end date for which reimbursement is being claimed, the report described in Section III(G)(2)(a)(iii) of the Master Contract.

☐ Final Report

The Contractor will submit the final report as described in Section III(G)(2)(a)(iv) of the Master Contract, no later than 60 days after the end of the contract period.

☐ Consolidated Fiscal Report (CFR)¹⁴

The Contractor will submit the CFR on an annual basis, in accordance with the timeframes designated in the CFR manual. For New York City contractors, the due date shall be May 1 of each year; for Upstate and Long Island contractors, the due date shall be November 1 of each year.

B. Progress-Based Reports

1. Progress Reports

The Contractor shall provide the report described in Section III(G)(2)(b)(i) of the Master Contract in accordance with the forms and in the format provided by the State Agency, summarizing the work performed during the contract period (see Table 1 below for the annual schedule).

2. Final Progress Report

Final scheduled payment will not be due until 30 days after completion of the agency's audit of the final expenditure report/documentation showing total grant expenses submitted by vendor with its final invoice. Deadline for submission of the final report is at project completion. The agency shall complete its audit and notify vendor of the results no later than 60 days later. The Contractor shall submit the report not later than 30 days from the end of the contract.

C. Other Reports

The Contractor shall provide reports in accordance with the form, content and schedule as set forth in Table 1.

¹⁴ The Consolidated Fiscal Reporting System is a standardized electronic reporting method accepted by Office of Alcoholism & Substance Services, Office of Mental Health, Office of Persons with Developmental Disabilities and the State Education Department, consisting of schedules which, in different combinations, capture financial information for budgets, quarterly and/or mid-year claims, an annual cost report, and a final claim. The CFR, which must be submitted annually, is both a year-end cost report and a year-end claiming document.

TABLE I – REPORTING SCHEDULE

PROGRESS REPORT	PERIOD COVERED	DUE DATE
MWBE Utilization Plan (if applicable)	Contract period, as amended	Within 2 weeks of MWBE hire
MWBE Utilization Report (via NYSCS)	Contract period, as amended	3/31* 6/30* 9/30* 12/31*
MWBE Workforce Utilization Report	Contract period, as amended	3/31* 6/30* 9/30* 12/31*
	*Due every year during the contract period, as amended.	

APPENDIX E – MWBE FORMS

**NYS DEPARTMENT OF STATE
MWBE COMPLIANCE FORM**
Submit as Attachment 3: MWBE Compliance Form

DEPARTMENT OF STATE (DOS) - MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISES (MWBE) PROGRAM

Article 15-A of the NYS Executive law was enacted on July 19, 1988, to promote equality of economic opportunities for MWBEs and to eliminate barriers to their participation in state contracting.

The contract's specific MWBE goals can be identified in the RFP, RFA and/or the budget page in applicable contracts. All applicable contracts, including contracts supported with federal funding which do not have a DBE component, are assessed for MWBE goals.

For grants, certain items are exempted from the goal calculation. These include:

- | | | |
|--|----------------------------------|--|
| ✓ Personal services (i.e. payments to staff for labor), staff benefits, training | ✓ Utilities, postage, telephones | ✓ Certain rentals and repairs |
| ✓ Travel reimbursements | ✓ Sole source contracts | ✓ Unemployment insurance and tuition reimbursement |
| | ✓ Operating transfers | |

Note: The portion of matching fund/local share is not included in the goal calculation.

Your responsibilities under Article 15-A are:

1. To Make Good Faith Efforts (GFE)

You will be required to make "GFE" to provide meaningful participation to MWBEs as subcontractors or suppliers in the performance of contracts.

Documentation of GFE includes, but is not limited to **(5 NYCRR §142.8)**:

- Evidence of outreach to MWBEs: mail, email, phone calls and follow up;
- Written responses by MWBEs to the grantee/vendor's outreach;
- Copies of search(es) of the directory and advertisements for participation by MWBEs in appropriate general circulation, trade, and minority or women-oriented publications;
- Attendance at any pre-bid, pre-award, or other meetings, if any, scheduled by the grantee with MWBEs including dates and location;
- Information describing specific steps undertaken to reasonably structure the contract scope of work to maximize opportunities for MWBE participation; and
- Information describing non-MWBE subcontractors' efforts to engage MWBEs to undertake part of the project's work or to procure equipment/ materials/supplies.

2. Required MWBE Reporting for Contracts with Utilization Goals

Within ten days of receipt of the award notification from DOS, submit:

1. Form A
2. Form B (for contracts > \$250,000)
3. Form D or D-1.

For non-federally funded contracts, once the contract is executed, set up an account in the New York State Contract System (system) to:

- Submit MWBE utilization plan (if required)
- Report MWBE utilization
- Track and monitor transaction on the contract.

Throughout the contract term:

- Report MWBE utilization through the system OR submit Form F - Quarterly MWBE Utilization

Waiver Request – Form E can be submitted if there are no opportunities for MWBE participation, or to demonstrate the GFE to meet the contractual goals.

Only the use of **New York State-certified** MWBEs will count towards meeting NYS contract goals:

- The NYS MWBE Directory is located at: <https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>

By signing, the applicant confirms that they understand the MWBE requirement, as summarized above, and agree to show due-diligence and to make good faith efforts to provide meaningful participation by MWBEs, whenever possible, if awarded the contract.

Signature: _____

Date: _____

Printed Name _____

Title _____

APPENDIX F

Certification Under Executive Order No. 16 Prohibiting Agencies and Authorities from Contracting with Businesses Conducting Business in Russia *Submit as Attachment 4: EO 16 Certification*

Executive Order No. 16 provides that “all Affected State Entities are directed to refrain from entering into any new contract or renewing any existing contract with an entity conducting business operations in Russia.” The complete text of Executive Order No. 16 can be found [here](#).

The Executive Order remains in effect while sanctions imposed by the federal government are in effect. Accordingly, vendors who may be excluded from award because of current business operations in Russia are nevertheless encouraged to respond to solicitations to preserve their contracting opportunities in case the sanctions are lifted during a solicitation or even after award in the case of some solicitations.

As defined in Executive Order No. 16, an “entity conducting business operations in Russia” means an institution or company, wherever located, conducting any commercial activity in Russia or transacting business with the Russian Government or with commercial entities headquartered in Russia or with their principal place of business in Russia in the form of contracting, sales, purchasing, investment, or any business partnership.

Is Vendor an entity conducting business operations in Russia, as defined above? Please answer by checking one of the following boxes:

- ☐ 1. No, Vendor does not conduct business operations in Russia within the meaning of Executive Order No. 16.
- ☐ 2.a. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16 but has taken steps to wind down business operations in Russia or is in the process of winding down business operations in Russia. (Please provide a detailed description of the wind down process and a schedule for completion.)
- ☐ 2.b. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16 but only to the extent necessary to provide vital health and safety services within Russia or to comply with federal law, regulations, executive orders, or directives. (Please provide a detailed description of the services being provided or the relevant laws, regulations, etc.)
- ☐ 3. Yes, Vendor conducts business operations in Russia within the meaning of Executive Order No. 16.

The undersigned certifies under penalties of perjury that they are knowledgeable about the Vendor’s business and operations and that the answer provided herein is true to the best of their knowledge and belief.

Vendor Name:(legal entity)_____

By:(signature) _____

Name: _____

Title: _____

Date: _____