

NEW YORK STATE REAL ESTATE BOARD
MEETING SUMMARY

May 31, 2019

The meeting was held at the Department of State, Division of Licensing Services, 99 Washington Avenue, Albany, 123 William Street, NYC and 276 Waring Rd. Rochester NY

I. CALL TO ORDER, INTRODUCTIONS and OFFICIAL ATTENDANCE

The meeting was called to order at 10:35 a.m. Whitney Clark performed roll call and announced there was a quorum. The official attendance was as follows:

BOARD MEMBERS

Diane Ramirez
Neil Garfinkel
Duncan McKenzie
Sandra Erickson
David Dworkin
David Leno
David Rumsey
Daniel Hartnett
Trisha Ocona
Diane Ramirez
Gregory Weston

DEPARTMENT OF STATE STAFF

Rhonda Booker
Steve Cavota
Whitney Clarke
Jodi DeLollo
Marc Mastrobuono
Mary Jo Moore
Dave Mossberg
Alison Lacy
Adaiha Murdock
Cynthia Nelson
Marcy Rose
Denise Tidings

VISITORS

Priscilla Toth, NYSAR
Anthony Gatto, NYSAR
Mike Kelly, NYSAR
Justin Berhapt , Zillow Group
Ellen Israel, JRT Realty Group
Sandhya Ispitia, REBNY
Elizabeth Stribling-Kivlan, Stribling Ocompass
Yilda Guerrero, REBNY
Claudy Seyfer, Stroock

II. DEPARTMENT REPORTS

Enforcement – S. Cavota reported the metrics on Real Estate complaints.

Processing Report – J. DeLollo gave a report on the processing of Real Estate licenses

Continuing Education Qualifying Audit – M. Mastrobuono reported that online courses are being audited to ensure that all providers are offering the Fair Housing requirement.

Real Estate Examination Statistics – D. Tidings reported statistics on the Real Estate Broker examination and the pass/fail rate. The pass/fail rates have been fairly consistent in the last two years.

Call Center Update – Mary Jo Moore reported the update on the call center initiative. Staff is currently being recruited for the call center is due to go to live by the end of July.

III. Action Items

Real Estate Advertising Regulations – D. Mossberg reported on the Department’s review of Real Estate Broker advertisements. Upon review of Real Estate Broker advertisements, the information was somewhat consistent in terms of listing information, however, it was difficult to determine from the advertisement who the broker was representing. A proposed rule was developed to provide more clarity to the consumer. The rule will also provide consistency across all platforms.

IV. New Business

Fair Housing Legislation – D. Mossberg reported that the Department is working with the Division of Human Rights to address some of the issues regarding lawful source of income.

III. PUBLIC COMMENT

Ellen Israel commented to the DOS staff and members of the Board that the issues of advertising and Real Estate titles has made a negative impact on small Real Estate firms and women-owned firms in the industry.

The meeting was adjourned at 11:47 a.m.

VI. PUBLIC HEARING

There were no comments from the public addressed to the Board or the Division.