

NEW YORK STATE REAL ESTATE BOARD
MEETING SUMMARY
May 13, 2025

The meeting/hearing was held by the Department of State, Division of Licensing Services, in person and via Webex conferencing between DOS offices.

I. CALL TO ORDER, INTRODUCTIONS and OFFICIAL ATTENDANCE

The meeting/hearing was called to order at 1:03 p.m. D. MacKenzie welcomed members and performed roll call; a quorum was declared. The official attendance was as follows:

BOARD MEMBERS

Duncan MacKenzie – Vice Chair
Neil Garfinkel – Secretary
Thomas Grzebinski
Caroline Burton
Sandhya Espitia
Tricia Oona
Natisha Alexander
Jodi DeLollo, representing
Walter T. Mosley, Secretary of
State, Board Chair

DEPARTMENT OF STATE STAFF

Ernest Delaney
Matthew Wolf
Jack Bilello
David Mossberg
Emily Lupe
Shannon Maguire
Candice Burchett

Excused:

Gregory Weston
Diane Ramirez
Chrystalia King

Absent:

Dherminder Bhasin
Shawna Menifee
Rholda Ricketts, representing
Adrienne A. Harris, Superintendent,
Department of Financial Services

- A. Approval of Meeting Summaries – D. MacKenzie asked for motions to approve the meeting summary from February 5, 2025. T. Grzebinski made a motion and seconded by N. Garfinkel. The meeting summary was approved. D. MacKenzie asked for motions to approve the meeting summary from June 11, 2024. N. Garfinkel made a motion and seconded S. Espitia. The meeting summary was approved. D. MacKenzie asked for motions to approve the meeting summary from September 10, 2024. N. Garfinkel made a motion. The meeting summary was approved.

II. DEPARTMENT REPORTS

- A. Enforcement Report – J. Bilello reported the number of open Real Estate cases as of the meeting was 479 and the number of open cases as of the February 5, 2025, meeting was 628, about a 24% decrease. J. Bilello also reported on the enforcement statistics from February 5, 2024, until May 12, 2024 and February 5, 2025 until May 12, 2025.
- B. Processing Report – E. Lupe provided the Processing Report including the number of current real estate licensees for April 2024 and April 2025.
- C. Examination Report – S. Maguire reported that for January to April 2025, the Real Estate Salesperson examination was administered to 6,966 individuals with a pass rate of 51%. In that same timeframe, the Real Estate Broker examination was administered to 497 individuals with a pass rate of 52%.

III. NEW BUSINESS

- A. Proposed Regulatory Changes – D. Mossberg discussed the proposed regulatory changes regarding real estate schools sending student lists. D. MacKenzie asked for a motion to approve. N. Alexander made a motion and seconded by T. Grzebinski. The regulatory changes were approved by the board. The board approved the Department to file all necessary papers to propose and adopt, as necessary.

IV. ADJOURNMENT – Duncan MacKenzie called the meeting adjourned at 10:20 a.m.

V. PUBLIC HEARING SESSION – M. Wolf asked if any person from the public wanted to participate or to comment. There was no public participation. M. Wolf ended the session at 10:21 a.m.